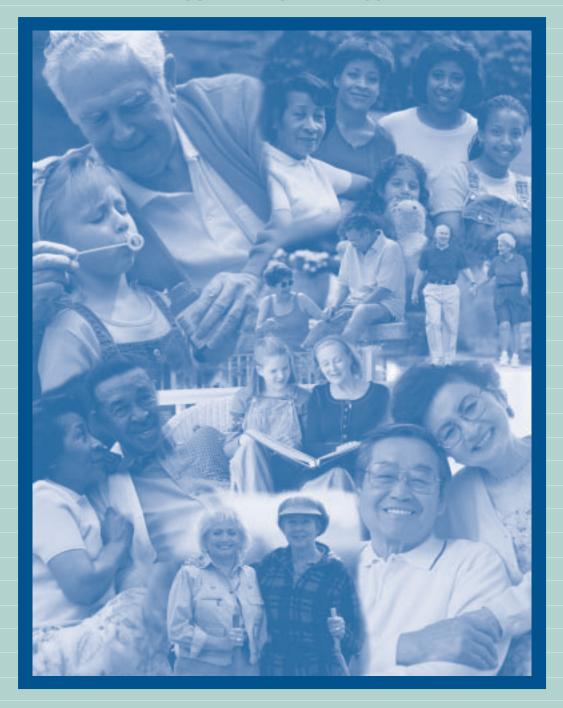
NATIONAL OLDER ADULT HOUSING SURVEY 2002

SUMMARY OF FINDINGS



NAHB RESEARCH CENTER

in collaboration with

The Joint Center for Housing Studies of Harvard University

About the National Center for Seniors' Housing Research:

The National Center for Seniors' Housing Research (NCSHR) is a cooperative effort between the NAHB Research Center and the U.S. Department of Health and Human Services' Administration on Aging. The NCSHR's goal is to offer the home building industry the most current information on older adult housing issues and options so that all Americans can live comfortably, safely, and independently in their homes as they age.

For inquiries on the National Older Adult Housing Survey (NOAHS) database, contact info@nahbrc.org.

About the NAHB Research Center:

The NAHB Research Center, located in Upper Marlboro, Md., is known as America's Housing Technology and Information Resource. In its nearly 40 years of service to the home building industry, the Research Center has provided product research and building process improvements that have been widely adopted by home builders in the United States. Through testing and certification services, the Research Center seal is recognized throughout the world as a mark of product quality and an assurance of product performance.

NOTE ON STYLE USAGE: In order to identify this company and its work correctly, first reference should be "NAHB Research Center." In subsequent mentions, "Research Center" is the only acceptable and accurate alternative reference.

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National Older Adult Housing Survey 2002

Summary of Findings

Prepared by

NAHB Research Center in collaboration with The Joint Center for Housing Studies of Harvard University

December 2002

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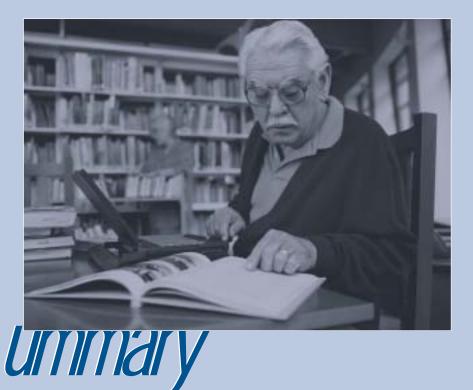












S EXECUTIVE

The 2002 National Older Adult Housing Survey (NOAHS) examines the choices that older adult homeowners make with respect to community amenities, home features, and living arrangements. It may be used as a reference for builders, remodelers, developers, manufacturers, marketing professionals, and members of the aging profession who are interested in providing more focused and targeted products and services to older adult consumers.

The NAHB Research Center received over 2,300 mailed surveys from respondents who represented one of five housing options:

- Homeowners in mixed-age residential communities;
- Homeowners in age-restricted or active adult communities;
- Residents of assisted living facilities;
- Adults with parents in assisted living facilities;
 and
- Parents who live in the homes of their adult children.

This report analyzes responses of those living in mixed-age residential and age-restricted or active adult communities, and adult children with parents in assisted living facilities.

NOAHS queried respondents on their preference for community type. Generally, homeowners in mixed-age and age-restricted communities are satisfied with the community in which they live, choosing to age in place. The largest percentage of homeowners with no preference of community type came from mixed-age communities. The main factors influencing preferences include marital, employment, and health/mobility status. However, as homeowners age and the main factors change, housing preferences also change. Specifically, the data imply that people move to age-restricted communities when they reach retirement age.

A comparison of available housing features shows that age-restricted communities have far more amenities and features than mixed-age communities. This may occur because homes in age-restricted communities are intentionally designed to address the housing wants and needs of older adults. As they age, however, homeowners in mixed-age communities are adding many of the features that are built into age-restricted homes.

Community amenities are more prevalent in agerestricted communities than in mixed-age communities, and tend to be recreational in nature, such as planned social activities and arts and crafts. Other amenities, such as community and home safety features, are also more prevalent in age-restricted communities.

The degree of benefit assigned to specific mixed-age community amenities shows changes in importance across age groups. For example, fishing, planned social activities, and planned trips increase in importance from the youngest (45 to 54) to the oldest (75 and over) age groups. Having indoor pools, access to fitness centers, and walking trails decreases in importance across age groups.

Respondents were also asked what features initially attracted them to their current living situation. Features contributing to comfort and convenience, such as bedrooms on the first floor and singlestory living, top the list in both community types. Homeowners in age-restricted communities found recreational and social amenities to be initially attractive, whereas their counterparts in mixed-age communities were partial to features that help to accommodate their busy schedules, regardless of their age.

NOAHS asked respondents to list the features that they have added to their homes. Perhaps nothing better indicates what homeowners really want than what they are willing to pay for by adding to their homes. Homeowners in age-restricted communities are more likely to add features that relate to decreased mobility, such as grab bars in showers. Homeowners in mixed-age communities have added features that relate to energy efficiency and occupant comfort, such as ceiling fans, and energy-efficient appliances and windows.

When asked which features they thought would keep them comfortable, safe, and independent in their homes, respondents in both community types unanimously cited first floor bedrooms, central heating and air conditioning, and minimal/low-step entries. The other features listed related to comfort and convenience.

Homeowners in age-restricted communities are more likely to add health-related features than their mixed-age counterparts, which is consistent with data that show that homeowners in mixed-age communities experience fewer age-related health problems than homeowners in age-restricted communities. The home modifications cited most often in age-restricted communities, particularly for those age 65 and over, address reduced mobility and focus on enhanced accessibility and convenience.

The most common health-related home modifications in mixed-age communities, regardless of homeowner's age, is the installation of a new heating and air conditioning system. The other common improvements for this category address reduced mobility and increased occupant comfort.

NOAHS data on adult children with parents in assisted living found that approximately 39 percent of children prefer this housing option for their parents. Twenty-six percent had no preference of community type, which indicates that assisted living facilities are doing a good job of providing for the needs of their residents. Moreover, medical reasons and the inability to perform activities of daily living are the primary reasons given for moving to assisted living.

Without question, the NOAHS findings suggest that there are opportunities in the building and remodeling industries to meet the special needs of older adults living in both mixed-age and agerestricted communities.



Summary of Findings

Introduction

In 2002, the National Center for Seniors' Housing Research (NCSHR), in collaboration with the Joint Center for Housing Studies of Harvard University, implemented the first National Older Adult Housing Survey (NOAHS)¹ to gain insight into the housing needs and preferences of older adult homeowners, defined as those age 45 and older. The study examines the choices that older adult households make with respect to community amenities, home features, and living arrangements. Its intended audience includes builders, developers, remodelers, product manufacturers, marketing professionals, and members of the aging profession.

The survey considered the four following housing options: mixed-age communities, agerestricted communities, assisted living facilities, and parents living in the homes of their adult children. Information on those residing in assisted living communities was collected from the adult children of parents in assisted living centers.

NOAHS defines mixed-age communities as traditional neighborhoods with no restrictions on occupants' age and no special services offered that cater to a specific age group or people with a specific health status. Age-restricted communities are defined as developments that require residents to meet minimum age requirements (either age 55

and over or age 62 and over). Assisted living facilities are defined as those offering inhouse services for people with physical and/or mental impairments who need assistance with one or more activities of daily living.

NOAHS found that the preferences for community type varied substantially and were largely determined by where respondents currently live and by their age group. Most preferred mixed-age communities, but older respondents showed a greater preference for assisted living facilities than did younger respondents. Marital, employment, and health/mobility status also played a role in respondents' choices.



NOAHS found that preferences for community type were largely determined by where respondents lived and their age groups.

While NOAHS used a nationally-representative sample, the results are consistent with other weighted surveys. Of the approximately 2,300 responses to NOAHS, 82 percent represented mixed-age communities, 8 percent represented mixed-age communities, and 7 percent represented assisted living communities. The sample size of parents living with their children was significantly less than that of other samples, therefore it was decided to omit an analysis of responses from this group. Appendix 1 provides more information on how the NOAHS findings compare with those of other studies.

Details on the National Older Adult Housing Survey

NAHB Research Center staff led the development of the NOAHS questionnaire, with important input from its external review committee. Five populations were selected to study the four housing options noted above. The populations were as follows:

- Homeowners in mixed-age residential communities
- Homeowners in age-restricted or active adult communities
- Residents of assisted living facilities
- Adults with parents in assisted living facilities
- Parents who live in the homes of their adult children

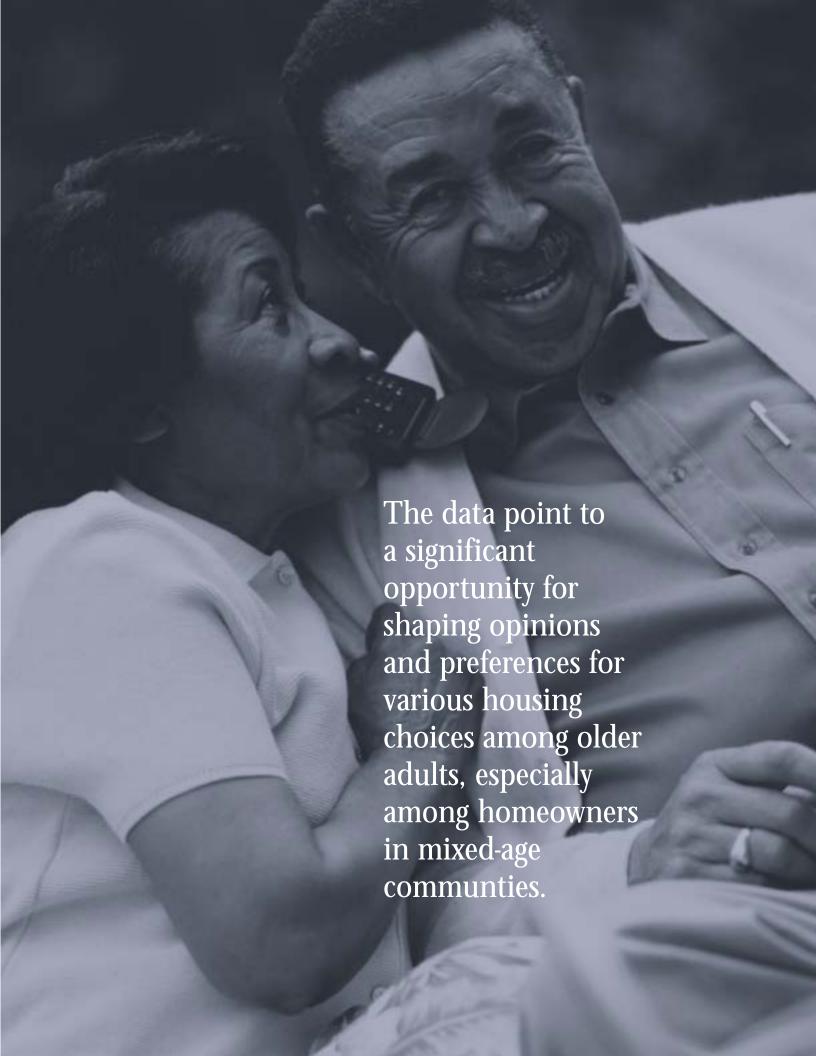
For a detailed description of the survey methodology, see Appendix 2.

Older Adults' Housing Preferences

NOAHS questioned older adults about the type of housing community in which they would prefer to live. Preference for community type varied substantially. Generally, NOAHS respondents were satisfied with the type of community in which they already reside, but a substantial share of homeowners in mixed-age communities indicated no preference.

Approximately 70 percent of the respondents residing in age-restricted communities reported a preference for living there, while only 12 percent of the same group preferred mixed-age communities. In contrast, only 43 percent of respondents from mixed-age communities preferred living there, and 11 percent preferred age-restricted communities. Remarkably, among those living in mixed-age communities, approximately 44 percent noted no preference for community type as compared with the 13 percent of homeowners in agerestricted communities who reported no preferred housing community choice. The data point to a significant opportunity for shaping opinions and preferences for various housing choices among older adults, especially among homeowners in mixed-age communities.

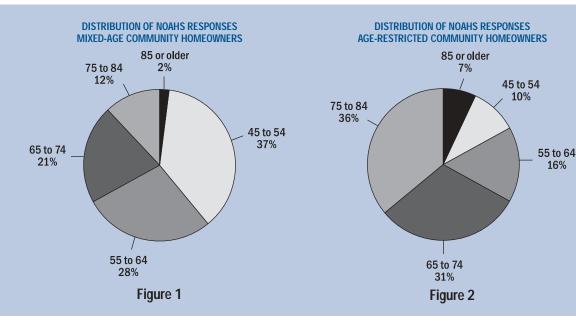
One key major finding is that the age distribution of homeowners age 45 and older varies substantially between community types. NOAHS data show that homeowners in agerestricted communities tended to represent older age groups, while homeowners in mixed-age communities primarily consisted of those in the youngest age groups. The results



are not surprising in that age-restricted communities require residents to be age 55 and over, or, in some cases, at least 62 years of age. Specifically, approximately 74 percent of homeowners in age-restricted communities in the sample are of typical retirement age, 65 and older, while about 35 percent of homeowners in mixed-age communities are of

The data also imply that people move to age-restricted communities when they reach retirement age, as indicated by the waning desire of homeowners in age-restricted communities to locate close to work. The data also indicate that residents of age-restricted communities are remaining in their homes throughout retirement.

16%



the same age group, as shown in Figures 1 and 2.

NOAHS data show that as homeowners in mixed-age communities age, their preference for housing options changes. The preference for living in a mixed-age community steadily declined from 46 percent among those age 45 to 54 years, to 38 percent among those age 75 years and over. Only 2 percent of mixed-age respondents age 45 to 54 preferred to reside in assisted living communities, while about 10 percent of those age 75 and older preferred to dwell in assisted living communities.



People tend to move to age-restricted communities when they reach retirement age and remain in those homes throughout retirement.

To minimize the effect of age differences in comparisons between homeowners in mixed-age and age-restricted communities, this report restricts cross-community analysis to occupants who are age 65 and over, unless otherwise indicated.

Differences in Community Amenities and Housing Features That Older Adults Currently Have

The survey instrument asked older adults a series of questions about their homes' features and amenities. An examination of the frequency with which features and amenities are found in respondents' homes provides insight into how mixed-age housing differs from age-restricted housing, as well as how the presence of certain home and community features and amenities vary with age. It is important, however, to keep in mind that, for the most part, age-restricted developments have been built in the last 25 years. In contrast, the average age of housing in 81 percent of mixed-age communities is 16 years or more. NOAHS data shown in Table 1 illustrate this fact.

	AVFRAGE	AGF	٥F	HOUSING	RY	COMMUNITY TYPE
- 1						

Age of House	Mixed-Age Community Residents	Age- Restricted Community Residents	
0 to 3 years	3%	16%	
4 to 10 years	10%	14%	
11 to 15 years	6%	14%	
16 to 24 years	13%	25%	
25 or more years	68%	32%	
Table 1			

Community Amenities

Some amenities, particularly those related to recreation, are clearly more prevalent in agerestricted communities than in mixed-age communities. For example, community centers or clubhouses, planned social activities, organized trips, arts and crafts activities, indoor and outdoor recreational and fitness facilities, and external maintenance are available to about 70 percent of residents in age-restricted communities. Moreover, age-restricted communities are nearly three times more likely than mixed-age communities to offer planned social activities; more than four times more likely to offer organized trips; more than twice as likely to have fitness centers; and about six times more likely to feature arts and crafts activities.

Age-restricted communities are also better sited, on average, with respect to community services, such as public transportation, shopping, restaurants, the workplace, and off-site medical services. As compared with mixed-age communities, age-restricted communities were more likely to be located within 10 miles of all the community services mentioned in the survey except universities and places of worship.

Security arrangements are far more common in age-restricted communities and homes than in mixed-age communities and residences. Age-restricted communities were more likely to have all of the listed security features on the NOAHS questionnaire.

Specifically, respondents from agerestricted communities were 13 times more likely to have guarded gates, and about six



times more likely to have on-site medical services. Table 2 further illustrates the differences.

PERCENT OF RESPONDENTS FROM EACH COMMUNITY TYPE WITH COMMUNITY SAFETY AND SECURITY AMENITIES PRESENT

	Mixed-Age Community Residents	Age- Restricted Community Residents		
Automated Gates	3	27		
Guarded Gates	2	26		
Home Security Systems	32	34		
Neighborhood Watch	48	56		
One Entrance/Exit	19	61		
On-Site Medical Services	4	26		
Security Patrol	17	52		
Sidewalks	57	67		
Street Lights	80	91		
Vehicle ID/Permits	10	45		
Table 2				

Housing Features

In general, age-restricted communities had far more community amenities and home features than mixed-age communities, although mixed-age residents have been adding many of these features to their homes as they age. One possible explanation for the difference in amenities and features is that age-restricted communities are relatively new. Further, age-restricted communities and homes are typically designed with amenities and features that are intended to address the wants and needs of older adults as they age, whereas housing in mixed-age communities is not.

Builders and developers of both mixedage and age-restricted communities could, however, more effectively meet the wants and needs of older adults by adding low-cost features to their homes (see Table 3), including non-slip treads on stairs and nonslip floors, levered door handles, and rockertype light switches.

Wheelchair accommodations and other features that increase bathroom safety are also relatively rare, even in age-restricted communities. Wide hallways and doors are featured in about 66 percent of age-restricted homes, while bathrooms with large turning radii for wheelchairs are found in about 20 percent of age-restricted residences. Seats in showers are found in only 25 percent of age-restricted homes, wheelchair accessible showers in 10 percent of age-restricted homes, and grab bars in the shower in 50 percent of age-restricted homes. Shares of these features are much lower in homes in mixed-age communities.

Homes in age-restricted communities are more likely to come equipped with features that enhance safety and comfort, yet

PERCENTAGE OF HOMES IN MIXED-AGE AND AGE-RESTRICTED COMMUNITIES WITH SPECIFIC HOUSING FEATURES

	Mixed-Age Community Homes	Age- Restricted Community Residents		
Adequate Storage	58	69		
Covered Porches	45	64		
Crank-Operated Windows	16	21		
Levered Door Handles	9	34		
Non-Slip Flooring	11	27		
Non-Slip Treads on Stairs	8	21		
No-Step/Low-Step Front Entrances	54	79		
Rocker Light Switches	10	27		
Table 3				



Age-restricted communities are typically designed with amenities and features that are intended to address wants and needs of older adults as they age.

homeowners in mixed-age communities are more likely to add such features after initial move-in. This holds true for all home features mentioned in the questionnaire *except* grab bars, wheelchair accessibility, toilets with higher seats, raised dishwashers, and showers with seats—features typically added when occupants develop moderate to severe mobility problems.

First floor bedrooms are a popular feature for older adults, regardless of community type. However, homes in age-restricted communities are more likely than those in mixed-age communities to offer this feature. Specifically, 92 percent of homeowners in age-restricted communities have bedrooms on the first floor, as compared with 77 percent in mixed-age communities.

Though energy efficiency is important to the majority of NOAHS respondents, those who live in age-restricted communities are more likely to have energy-efficient housing features than their counterparts in mixed-age communities. Much of the difference, however, is probably attributable to the fact that a large share of the homes in agerestricted communities are relatively new. Seventy-three percent of homeowners in agerestricted communities reported having energy-efficient heating and cooling systems, compared with 57 percent of those in mixedage communities. Programmable thermostats were found in 60 percent of homes in agerestricted communities, compared with 45 percent in mixed-age communities.

Attractive Features and Amenities By Community Type

Communities and residences are typically designed with specific features and amenities that will attract targeted buyers, including older adults. To understand more fully how well builders and developers have anticipated older adults' demands and to assist the industry in better addressing the senior market's needs, NOAHS asked older adults whether certain amenities initially attracted them to their homes. Typically, for homeowners in each community type, features that contribute to comfort and convenience top the list of amenities that drew them to their homes.

Highly-Attractive Home Features in Both Community Types

Single-story living is in strong demand, especially among those living in age-restricted communities. Ninety-three percent of residents in age-restricted communities live in one-story units, and two-thirds of these respondents were initially attracted to their home because it offered single-level living. Bedrooms located on the first floor of multilevel homes are also attractive to residents of



both mixed-age and age-restricted communities. This feature attracted 50 percent of the 77 percent who reside in mixed-age communities, and 54 percent of the 92 percent who reside in age-restricted communities.

Central heating and air conditioning are also important features in attracting residents to homes in both community types. Of the 53 percent of mixed-age community dwellers whose homes had central heating and air conditioning at the time of move-in, 77 percent were initially attracted to their home because of it. Of the 84 percent of homeowners in age-restricted communities whose homes had central heating and air conditioning at the time of move-in, 84 percent were initially attracted to their home because of it.

Low-maintenance exteriors also figured prominently in the selection of both communities. This feature is important to homeowners in mixed-age communities, attracting 82 percent of the 34 percent whose units had such finishes at the time of movein. For respondents from age-restricted communities, 77 percent of the 69 percent whose units had low-maintenance exteriors said it was a contributing factor to their selections.

Many older adults reported that they need room to store all of the things that they have accumulated over the years. Accordingly, adequate storage space attracted 72 percent of the 58 percent of mixed-age community residents whose residences had adequate storage space at the time of move-in, and 69

percent of the 42 percent of age-restricted community residents who likewise had adequate storage at the time of move-in.

Attractive Mixed-Age Community Amenities and Features

Generally, respondents who live in mixed-age communities found features that related to convenience most attractive. They seemed to want to locate in areas that accommodate busy schedules, as some are still employed and have children living with them. Accordingly, homeowners in mixed-age communities gave high rankings to proximity to shopping, work, restaurants, family, and elementary and high schools. There were slight differences in the ranking of attractive amenities, but only walking trails and "other" moved between age groups. These results are shown in Table 4.

TOP 10 AMENITIES THAT ATTRACTED HOMEOWNERS IN MIXED-AGE COMMUNITIES TO THEIR CURRENT RESIDENCE

	Age 45 and Over	Age 65 and Over
Proximity to Shopping	48%	48%
Proximity to Work	37%	23%
Proximity to Restaurants	37%	37%
Proximity to Family	34%	35%
Proximity to Elementary/ High School	32%	23%
Access to Public Transportation	29%	30%
Proximity to Place of Worship	28%	31%
Proximity to Off-Site Medical Services	26%	29%
Other	25%	Not in Top 10
Landscaping	18%	18%
Walking Trails	Not in Top 10	16%

Table 4

TOP 10 AMENITIES THAT ATTRACTED HOMEOWNERS IN AGE-RESTRICTED COMMUNITIES TO THEIR CURRENT RESIDENCE

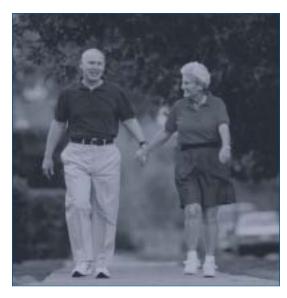
	Age 45 and Over	Age 65 and Over		
Age-Restriction/Retirement Status	72%	77%		
Community Center/ Clubhouse	57%	63%		
Proximity to Shopping	56%	58%		
Planned Social Activities	55%	59%		
Outdoor Pool	50%	52%		
Proximity to Restaurants	46%	45%		
Proximity to Off-Site Medical Services	42%	45%		
Landscaping	41%	42%		
Indoor/Outdoor Recreation Center	41%	45%		
Planned Trips	39%	44%		
Table 5				

Attractive Age-Restricted Community Amenities and Features

In contrast to their counterparts in mixed-age communities, respondents in age-restricted communities found the recreational amenities and social activities to be the most attractive of all amenities. At over 70 percent, more homeowners in age-restricted communities rate "age-restricted status" as the one feature more than any other that initially attracted them to the community. Many also assigned a high ranking to the presence of a community center/clubhouse, proximity to shopping, planned social activities, an outdoor pool, and proximity to restaurants. Moreover, little change in the ranking list occurred between age groups, despite slight differences in rank order, as shown in Table 5.

Understanding that many amenities are more likely to be included in an age-restricted community than in a mixed-age community, survey analysts isolated 13 proximity-related features that are common to both community types. Their relative ranking shows that proximity to family ranks much lower for homeowners in age-restricted communities, perhaps indicating weaker family ties or the lack of children or grandchildren. The group's high ranking of social features, i.e., clubhouse and planned activities, also supports the likelihood of weaker family ties. With weaker or non-existent family networks, homeowners may seek out social contact to satisfy their need for friendship.

Another important difference between the two community types is the relative significance associated with age-restricted homeowners' personal health. Specifically, as



First floor bedrooms are a popular feature for older adults, regardless of community type. Single-story living is also in strong demand, especially among those in agerestricted communities.

shown in Table 6, this group ranked proximity to off-site medical services and fitness centers substantially higher than their mixed-age community counterparts.

Features and Amenities That Older Adults Have Added to Their Homes and Those That They Say They Will Add

In most, but not all cases, the inclusion of features and amenities reflects the attempts of builders and developers to anticipate demand and market their homes and communities most effectively. In some cases, homeowners have added features that were not included in the home when they initially purchased it.

RANKINGS OF THE ATTRACTIVENESS OF PROXIMITY-RELATED AMENITIES BY COMMUNITY TYPE

	Mixed-Age Community Residents Ranking	Age- Restricted Community Residents Ranking		
Proximity to Shopping	1	1		
Proximity to Restaurants	2	2		
Proximity to Off-Site Medical Services	3	6		
Proximity to Place of Worship	4	4		
Access to Public Transportation	5	5		
Proximity to Fitness Center	6	12		
Proximity to Family	7	3		
Fishing	8	9		
Proximity to Work	9	7		
Proximity to University/ College	10	10		
Proximity to Elementary/ High School	11	8		
Transportation to Elementary/High School	12	11		
Transportation to University/College	13	13		
Table 6				

The NOAHS questionnaire asked older adults about the features or amenities that were present in the home at the time of purchase, and about those that they have added since the time of move-in. Analyzing the features and upgrades that homeowners have added in disproportionate numbers reveals some missed opportunities for home builders, and may signal opportunities for repair and remodeling professionals who can offer the most popular upgrades to older adults.

As noted earlier, homeowners in agerestricted communities tended to purchase homes with features that would add to their comfort and safety, and homeowners in mixed-age communities were, in general, more likely to add the features after move-in. Table 8 shows there is very little change between age groups for homeowners in agerestricted communities, except that the younger group was more likely to have added raised toilets, while the older group was more likely to have added a side-opening oven.



The age-restricted group ranked proximity to fitness centers and off-site medical services substantially higher than their mixed-age community counterparts.



TOP 10 ADDITIONS TO HOMES IN MIXED-AGE COMMUNITIES

Age 45 and Over	Percent That Added	Age 65 and Over	Percent That Added
Ceiling Fans	38	Ceiling Fans	40
Energy-Efficient Appliances	38	Energy-Efficient Appliances	39
Fluorescent Bulbs	30	Automatic Garage Door Opener	29
Insulated, Energy-Efficient Windows	29	Insulated, Energy-Efficient Windows	29
Programmable Thermostat	24	Fluorescent Bulbs	28
Automatic Garage Door Opener	23	Energy-Efficient HVAC	25
Low Maintenance Exterior Finishes	18	Programmable Thermostat	23
Home Office	17	Low Maintenance Exterior Finishes	21
Central HVAC	15	Central HVAC	17
Whole-House Security System	14	Grab Bars in Shower	16

Table 7

TOP 10 ADDITIONS TO HOMES IN AGE-RESTRICTED COMMUNITIES

Age 45 and Over	Percent That Added	Age 65 and Over	Percent That Added
Ceiling Fans	37	Ceiling Fans	33
Energy-Efficient Appliances	17	Fluorescent Bulbs	19
Fluorescent Bulbs	17	Programmable Thermostat	17
Programmable Thermostat	14	Covered Porch	16
Covered Porch	14	Energy-Efficient Appliances	12
Seat in Shower	11	Adequate Storage	12
Adequate Storage	11	Grab Bars in Shower	12
Insulated, Energy-Efficient Windows	10	Side-Opening Oven	11
Grab Bars in Shower	10	Seat in Shower	11
Raised Toilet	9	Insulated, Energy-Efficient Windows	10

Table 8

For 32 of the 42 listed improvements, homeowners in mixed-age communities were more likely to have added features to their homes, as compared with homeowners in agerestricted communities. Homeowners in agerestricted communities made some of the same types of additions, though at lower rates, and were more likely to make improvements designed to accomodate mobility problems. For example, one in ten added grab bars in showers. (See Table 8.)

Among the top features added to homes in mixed-age communities are those that relate to energy efficiency and occupant comfort, regardless of age group. Table 7 shows the only difference between ages is that, among older groups, grab bars in the shower move onto the list, as whole-house security systems move off the list. Little change is seen even after removing the youngest 65 percent of the sample to obtain the data for those age 65 and over.

Features that Facilitate Aging in Place

The NOAHS questionnaire asked homeowners in mixed-age and age-restricted communities to list those home features that facilitate aging in place. Such features would help them to live more comfortably, safely, and independently in their homes. Respondents seemed almost unanimously to agree about the importance of many of these features, especially in age-restricted communities. For example, over 90 percent of respondents in each community type reported that first floor bedrooms, central heating and air conditioning, and minimal/low-step entrances would help them to live more comfortably, safely, and independently. There are some slight differences between community types, nonetheless, most of the listed features relate to occupant convenience and comfort. All findings shown in Table 9 pertain to respondents age 65 and over.



Respondents in both community types reported that first floor bedrooms, central heating and air conditioning, and minimal/low-step entrances would help them live more comfortably, safely, and independently.

Why Older Adults Select a Specific Community Type

The NOAHS questionnaire asked respondents to rank the factors that influenced their decision to move and to select one community type over another. When asked why they chose an age-restricted

TOP 10 FEATURES THAT HELP OLDER ADULTS AGE 65 AND OVER LIVE COMFORTABLY, SAFELY, AND INDEPENDENTLY IN THEIR HOMES

Mixed-Age Communities	Percent	Age-Restricted Communities	Percent
First Floor Bedroom	94	First Floor Bedroom	99
Central HVAC	92	Central Heating and Air Conditioning	95
Low-Maintenance Exterior Finishes	92	Minimal/Low-Step Entrances	94
Adequate Storage	91	Low-Maintenance Exterior Finishes	93
Minimal/Low-Step Entrances	88	Automatic Garage Door Opener	91
Attached Garage	88	Covered Porch	91
Automatic Garage Door Opener	88	Energy-Efficient Heating and Air Conditioning	91
Insulated, Energy-Efficient Windows	87	Energy-Efficient Appliances	88
Energy-Efficient Appliances	86	Ceiling Fans	87
Ceiling Fans	86	Separate Shower from Bathtub	87

Table 9

community, homeowners in age-restricted communities responded that the primary benefits related to improved lifestyle, including quieter neighborhoods and reduced maintenance, as shown in Table 10. Interestingly, though, they ranked two obvious features of age-restricted communities—no children living in the community and increased interaction with peers—toward the middle or lower end of the list.

TOP 10 REASONS FOR CHOOSING TO LIVE IN AN AGE-RESTRICTED COMMUNITY

	Age- Restricted Community Residents
Easier Living	68%
Quieter Neighborhoods	61%
Maintenance Costs Included in Fees	60%
Nicely Landscaped	57%
Offers Arrange Social Activities	50%
Wanted to Feel Safer	45%
No Children in the Community	42%
Offers Attractive Community Amenities	42%
Wanted Increased Interaction with Peers	36%
No School-Related Noise and Traffic	33%
Table 10	

Homeowners in age-restricted and mixedage communities share some interest in the features that drew them to their neighborhoods while, in other cases, they place substantially different importance on such features. These similarities and differences have major implications for marketing and strategic planning efforts.

Across community types and age groups, safety ranks as the most important factor in choosing a community—lower crime ranked first for both mixed-age and age-restricted

communities, as shown in Table 11. For mixed-age homeowners, housing characteristics that are related to finances and convenience, such as lower cost of living, living in a home that is less expensive than their previous home, and proximity to work and shopping, are important considerations. The implication is that the younger homeowners in mixed-age communities are employed, and want to locate in areas that are convenient to places and activities in their daily lives. For the older mixed-age homeowners, amenities that relate to finances and health are more important.

Regardless of age, homeowners in agerestricted communities attached consistentlyhigh rankings to amenities that are associated with an easier, more relaxed lifestyle, such as lower cost of living, weather/climate, and community amenities. Other important amenities for age-restricted community residents were maintenance costs included in fees, and reduced home maintenance. Unlike their mixed-age counterparts, they did not assign a high ranking to amenities that make life more convenient as they age. Table 12 shows these results.

Efforts to develop both mixed-age and age-restricted communities should emphasize safety. Builders and developers of mixed-age communities who wish to attract older adult buyers should locate housing communities close to economic centers, shopping, and health services. For age-restricted community developments, however, builders and developers should place an emphasis on reducing home maintenance, creating pleasant surroundings, and marketing community amenities.

TOP 10 FEATURES THAT HOMEOWNERS AGE 45 YEARS AND OVER SELECTED AS IMPORTANT IN CHOOSING THEIR CURRENT COMMUNITY

	Mixed-Age Ranking		Age-Restricted Ranking
1	Lower Crime	1	Lower crime
2	Lower Cost of Living	2	Reduced Home Maintenance
3	Proximity to Work	3	Weather/Climate
4	Proximity to Shopping	4	Lower Cost of Living
5	Proximity to Hospitals/Health Services	5	Less Expensive than Previous Home
6	Less Expensive than Previous Home	6	Community Amenities
7	Reduced Home Maintenance	7	Maintenance Costs Included in Fees
8	Needed Larger Home	8	Home Safety Features
9	Weather/Climate	9	Community Safety Features
10	Home Safety Features	10	Proximity to Hospitals/Health Services

Table 11

TOP 10 FEATURES THAT HOMEOWNERS AGE 65 YEARS AND OVER SELECTED AS IMPORTANT IN CHOOSING THEIR CURRENT COMMUNITY

	Mixed-Age Ranking		Age-Restricted Ranking
1	Lower Crime	1	Lower crime
2	Lower Cost of Living	2	Reduced Home Maintenance
3	Proximity to Hospitals/Health Services	3	Weather/Climate
4	Weather/Climate	4	Lower Cost of Living
5	Less Expensive than Previous Home	5	Maintenance Costs Included in Fees
6	Proximity to Shopping	6	Community Amenities
7	Reduced Home Maintenance	7	Home Safety Features
8	Proximity to Children	8	Less Expensive than Previous Home
9	Proximity to Grandchildren	9	Proximity to Hospitals/Health Services
10	Home Safety Features	10	Community Safety Features

Table 12

Changes in Homeowners' Preferences as They Age

The factors that affect homeowners' decisions to move to specific housing communities change as they age. Given that the sample of respondents in mixed-age communities was larger and exhibited greater diversity among age groups than that of age-restricted communities, this section is limited to a discussion of homeowners residing in mixed-age communities.

NOAHS respondents rated the importance of 21 factors in their decision to locate to their current homes as either not important, somewhat important, very important, or extremely important. Several of these factors do not appear to change in importance² as homeowners age. They include: proximity to friends and other family, lower crime, home and community safety features, and community amenities.

² Importance here is defined by responding to "Very Important" or "Extremely Important" in the survey.



TOP FACTORS INCREASING IN IMPORTANCE AS HOMEOWNERS IN MIXED-AGE COMMUNITIES AGE

	Age 45 to 54 Years (Percent)	Age 75 Years and Over	Percentage Point Change from Youngest to Oldest Age Groups
Need for Smaller Home	11	38	+27
Maintenance Costs Included in Fees	13	36	+23
Proximity to Children	22	42	+20
Proximity to Hospitals/Health Services	34	53	+19
Proximity to Granchildren	17	35	+17
Weather/Climate	30	47	+17
Reduced Home Maintenance	31	48	+17
Access to Public Transportation	25	39	+14

Table 13

TOP FACTORS DECREASING IN IMPORTANCE AS HOMEOWNERS IN MIXED-AGE COMMUNITIES AGE

	Age 45 to 54 Years (Percent)	Age 75 Years and Over	Percentage Point Change from Youngest to Oldest Age Groups
Proximity to Work	49	24	-25
Need for a Larger Home	41	24	-17
Proximity to College/University	11	5	-7
Desire to Start Over	24	19	-5

Table 14

In general, the factors that showed the strongest increase in importance over time to homeowners in mixed-age communities were related to the cost and amount of effort required to maintain the home, and to convenience. Specifically, the two factors showing the strongest increase in importance as occupants age are the need for a smaller home, which increased 27 percentage points from the youngest age group (age 45 to 54 years) to the oldest age group (age 75 years and over), and maintenance costs included in homeowners' association fees, which increased by 23 percentage points from the youngest to oldest age groups. Table 13

presents the other factors that increased in importance with age.

Several factors seem to decrease in importance as these homeowners age, suggesting that the oldest older adults surveyed may no longer be employed, may have fewer people living in the household, may have less interest in and/or ability to further their educations, or may not have school-aged children living at home. The data illustrated in Table 14 also imply that these adults may be reluctant to assume additional financial and maintenance responsibilities.



The two factors showing the strongest increase in importance as occupants age are the need for a smaller home, and maintenance costs included in homeowners' association fees.

Community Amenities Ranked as Beneficial by Homeowners

It is unclear whether the same features that attracted people to their current residences were still considered beneficial after homeowners had lived with them for some time. Accordingly, the survey asked respondents whether they considered community amenities beneficial—whether they had them or not. The findings reveal differences by age as well as by community type.

Mixed-Age Community Amenities

Homeowners in mixed-age communities ranked as highly-beneficial those amenities that increased convenience. In fact, as shown in Table 15, the top five amenities were related directly to convenience.

Unlike the age-restricted dwellers, however, homeowners in mixed-age communities ranked proximity and transportation to colleges or universities substantially higher.

Mixed-age community dwellers ranked proximity to family as third most beneficial, even as age-restricted homeowners ranked the same factor as 13th most beneficial. One possible reason homeowners select mixed-age communities may be their desire to increase social contact to replace what is commonly found in family relationships.

Age-Restricted Community Amenities

At the top of homeowners in age-restricted communities list of beneficial community features was retirement or age-restricted status. Over 60 percent of respondents from both age groups rated the restriction as highly-beneficial. Proximity to medical services and shopping ranked second and third for both groups. It is important to note that these homeowners attached significantly lower importance to these amenities when initially considering the move to their current location.

It is also noteworthy that the community amenities ranked least beneficial all related to education—proximity and transportation to colleges, universities, high schools, and grade schools. The result is not surprising in view of the age requirements for residents of agerestricted communities. Also comprising most of the bottom third of the rankings are amenities that are sports-related or that require more strenuous physical activity. The only slight difference in response between age

groups in this category is that respondents in the older age group seemed more interested in less strenuous activities, such as bocce ball and shuffleboard. It seems reasonable, then, that marketing efforts for age-restricted communities should emphasize the more popular amenities associated with convenience, reduced maintenance responsibilities, and increased social activities, all of which earned the vast majority of higher rankings. Tables 17 and 18 show the most and least beneficial amenities noted by residents in age-restricted communities.

TOP 10 MOST HIGHLY-BENEFICIAL MIXED-AGE COMMUNITY AMENITIES

	Age 45 Years and Over (percent)	Age 65 Years and Over (percent)	
Proximity to Shopping	51	48	
Proximity to Off-Site Medical Services	45	46	
Proximity to Family	45	47	
Access to Public Transportation	44	46	
Proximity to Restaurants	35	35	
Planned Social Activities	48	53	
Indoor Pool	32	Not in Top Ten	
Proximity to Place of Worship	32	37	
Proximity to Elementary/High School	25	23	
On-Site Emergency Medical Services	24	26	
Walking Trails	23	Not in Top Ten	
Landscaping	Not in Top Ten	21	
Community Center/ Clubhouse	Not in Top Ten	20	
Table 15			

TOP 10 LEAST HIGHLY-BENEFICIAL MIXED-AGE COMMUNITY AMENITIES

	Age 45 Years and Over (percent)	Age 65 Years and Over (percent)
Bicycle Trails	13	9
Fishing	11	10
Planned Social Activities	11	Not in Top Ten
Arts and Crafts Activities	10	10
Planned Trips	9	10
Transportation to College/University	9	6
Golf Course	8	7
Age Restriction or Retirement Status	6	8
Shuffle Board	1	1
Bocce Courts	0.8	0.4
Tennis Courts	Not in Top Ten	4

Table 16

TOP 10 MOST HIGHLY-BENEFICIAL AGE-RESTRICTED COMMUNITY AMENITIES

	Age 45 Years and Over (percent)	Age 65 Years and Over (percent)
Age-Restriction/ Retirement Status	62	66
Proximity to Off-Site Medical Services	60	66
Proximity to Shopping	59	61
Community Center/ Clubhouse	55	61
Outdoor Pool	54	60
Planned Social Activities	48	53
Indoor/Outdoor Recreation Center	46	50
On-Site Emergency Medical Services	44	46
Landscaping	41	Not in Top Ten
Planned Trips	Not in Top Ten	42
Proximity to Place of Worship	39	42

Table 17

TOP 10 LEAST HIGHLY-BENEFICIAL AGE-RESTRICTED COMMUNITY AMENITIES

	Age 45 Years and Over (percent)	Age 65 Years and Over (percent)
Golf Course	24	26
Shuffleboard	18	2
Tennis Courts	15	17
Bike Trails	12	12
Bocce Courts	11	13
Fishing	9	5
Transportation to College/University	5	3
Proximity to College/University	5	4
Proximity to Elementary/High School	4	3
Transportation to Elementary/High School	3	1

Table 18

Comparison of Beneficial Amenities Among Various Age Groups in Mixed-Age Communities

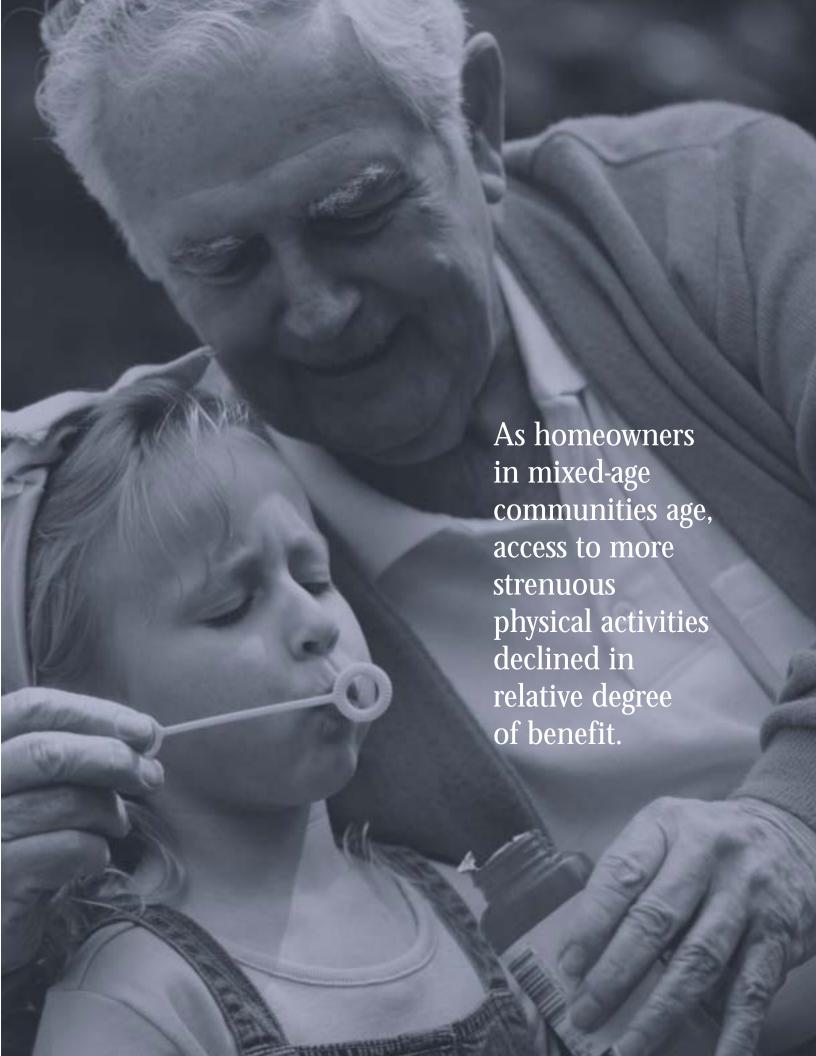
Homeowners in mixed-age communities ranked the top five amenities' degree of benefit consistently across age groups. For example, proximity to shopping finished highest for all age groups. Additionally, respondents in each of the age groups for these communities ranked access to public transportation and proximity to off-site medical services and restaurants in their top four community amenities. Interestingly, proximity to family finished fifth for the youngest of the three age groups, but dropped out of the top five amenities for the oldest age group. Those age 75 years and older ranked proximity to place of worship as the fifth most beneficial community amenity.

Differences among age groups emerge, however, when other community features' degree of benefit is tracked. In all answer categories except fishing and arts and crafts, the percentage of homeowners responding that any feature is beneficial declined as respondents aged; thus, on average, homeowners perceived fewer features as less beneficial over time.

Accordingly, to understand the relative importance of amenities by age, it is advisable to look at the individual amenity rankings—from first to 28th—by age group rather than in terms of percentage of respondents. Table 3C in Appendix 3 summarizes the necessary comparison.

As homeowners in mixed-age communities age, several noticeable changes become evident. In general, access to more strenuous physical activities—biking trails, walking trails, fitness centers, and indoor pools—declined in relative degree of benefit. Further, all community amenities relating to proximity or transportation to schools and universities decreased in degree of benefit. In fact, all categories that exhibited a significant decline in ranking were related to physical activity or schools and universities.

Numerous community features increased in degree of benefit as mixed-age community homeowners aged. With two exceptions, all amenities that showed a significant increase in rank were related to the availability of social and otherwise less-strenuous forms of entertainment or physical activity—fishing, arts and crafts activities, planned social activities, organized trips, community center/clubhouse, and golf. One understandable exception is proximity to on-site medical services, which denoted an increased reliance



CHANGES IN THE COMMUNITY AMENITIES' DEGREE OF BENEFIT AS MIXED-AGE COMMUNITY HOMEOWNERS AGE

Increases in Importance	Decreases in Importance	Little or No Change
Fishing	Biking Trails	Proximity to Family
Arts and Crafts Activities	Walking Trails	Landscaping Included in Fees
Planned Social Activities	Access to Fitness Centers	Indoor/Outdoor Recreation Cente
Planned Trips	Indoor Pools	Outdoor Pool
Community Center/Clubhouse	Proximity to Elementary or High School	Proximity to Shopping
Golf	Transportation to Elementary or High School	Access to Public Transportation
Tennis	Closeness to University or College	Proximity to Restaurants
Proximity to On-Site Medical Services	Transportation to University or College	Proximity to Off-Site Medical Services
		Bocce Courts
		Shuffle Board
		Proximity to Places of Worship
	Table 19	

on regular medical care or a growing concern for rapid access to medical services in case

of emergency.

Approximately half of the listed community amenities showed little change in degree of benefit as occupants aged. Table 19 shows most of the features with little or no change related to convenience, but some recreational activities also showed little change.

Health-Related Differences Between Homeowners in Mixed-Age and Age-Restricted Communities

NOAHS results provide insight into the health-related differences between older adults who live in mixed-aged and agerestricted communities. The information is derived from survey questions that addressed whether respondents suffered from various health problems—allergies, diminished

eyesight, hearing and mobility impairments, arthritis, other, or none of the above.

The analysis shows that homeowners age 65 years and over in mixed-age communities tend to experience fewer health problems than their counterparts in age-restricted communities. Specifically, approximately 20 percent of the mixed-age community group reported no major health problems, as compared with 14 percent of homeowners in age-restricted communities. When asked about diminished mobility, 22 percent of older adults living in mixed-age communities reported diminished mobility, as compared with 30 percent of age-restricted community residents. Further, 12 percent of homeowners in mixed-age communities reported needing assistance with activities of daily living, such as bathing, dressing, or meal preparation, as compared with 18 percent of homeowners in age-restricted communities. These differences are shown in Table 20.



According to the U.S. Department of Housing and Urban Development's American Housing Survey, about half of all American homeowners undertake some type of home repair or improvement annually, but only a small percentage of them make modifications for health-related reasons. Health-related reasons for the purposes of NOAHS analysis include features associated with comfort and convenience, such as central air conditioning. NOAHS data reveal that 68 percent of homeowners living in mixed-age communities and 52 percent of homeowners in age-restricted communities have not made any of the health-related home modifications listed in the survey questionnaire since moving into their homes.

Health-Related Home Modifications in Mixed-Age Communities

The most common health-related home modification in mixed-age communities, regardless of homeowners' age, was the installation of a new heating and air conditioning system, signaling comfort as the primary motivator. This statistic agrees with the NAHB Research Center's Annual Consumer Practices Survey from 1999 and 2000, which found that replacement of heating and air conditioning was the most common health-related home improvement or repair.

The next most common health-related home improvements in mixed-age communities, regardless of homeowners' age, addressed reduced mobility. Other popular modifications, such as the addition of grab bars in the shower and the installation of

PERCENTAGE OF HOMEOWNERS AGE 65 YEARS AND OVER IN EACH COMMUNITY TYPE REPORTING HEALTH CONDITIONS

	Mixed-Age Community	Age- Restricted Community	
No Major Health Problems	20	14	
Diminished Mobility	22	30	
Assistance with Activities of Daily Living	12	18	
Table 20			

adjustable, hand-held showerheads, increased safety. Table 21 lists the top ten health-related modifications made in mixed-age communities.

Health-Related Home Modifications in Age-Restricted Communities

In general, homeowners in age-restricted communities are more likely to add health-related features than their mixed-age community counterparts, though the percentage of health-related home modifications is still relatively low. It is notable that homeowners in age-restricted and mixed-age communities made very similar modifications.

Regardless of age, homeowners in agerestricted communities were more likely to have completed home upgrades that address reduced mobility. For example, hand-held showerheads and grab bars in the shower were first and second on homeowners' lists. Especially among those age 65 years and older, the majority of added features enhanced accessibility and convenience, such as easy-to-reach shelving, audible or visual strobe light alarm systems, and more accessible storage. Table 22 lists the top ten health-related modifications made in agerestricted communities.



TOP 10 HEALTH-RELATED HOME MODIFICATIONS MADE IN MIXED-AGE COMMUNITIES

Age 45 Years and Over	Percent	Age 65 Years and Over	Percent
None of the Above	68	None of the Above	61
Replaced Heating and Air Conditioning System	10	Replaced Heating and Air Conditioning System	13
Replaced Appliances	9	Added Grab Bars in the Shower	12
Installed Adjustable, Hand-Held Showerhead	8	Installed Adjustable, Hand-Held Showerhead	11
Added Grab Bars in the Shower	8	Eliminated Throw Rugs	9
Made Storage Areas More Accessible	6	Replaced Appliances	9
Eliminated Throw Rugs	5	Installed Audible or Visual Strobe Light Alarm System	8
Installed Audible or Visual Strobe Light Alarm System	4	Made Storage Areas More Accessible	7
Built Easy-to-Reach Shelving	4	Installed Higher Toilet	7
Installed Higher Toilet	4	Built Easy-to-Reach Shelving	6

Table 21

TOP 10 HEALTH-RELATED HOME MODIFICATIONS MADE IN AGE-RESTRICTED COMMUNITIES

Age 45 Years and Over	Percent	Age 65 Years and Over	Percent
None of the Above	53	None of the Above	53
Installed Adjustable, Hand-Held Showerhead	15	Added Grab Bars in the Shower	17
Added Grab Bars in the Shower	15	Installed Adjustable, Hand-Held Showerhead	13
Eliminated Throw Rugs	12	Built Easy-to-Reach Shelving	11
Replaced Appliances	9	Replaced Appliances	11
Made Storage Areas More Accessible	9	Added Grab Bars around Toilet	10
Built Easy-to-Reach Shelving	8	Eliminated Throw Rugs	10
Replaced Heating and Air Conditioning System	8	Installed Audible or Visual Strobe Light Alarm System	10
Installed Audible or Visual Strobe Light Alarm System	8	Made Storage Areas More Accessible	9
Added Grab Bars Around Toilet	8	Installed Higher Toilet	8

Table 22

Attitudes and Practices Regarding Second Homes

Approximately 8 percent of the homeowners in mixed-age communities own second homes. The top ten reasons for choosing the location of those homes are listed in Table 23.

Climate and vacation amenities were the most important factors in the decision of where to purchase a second home.

Surprisingly, lower property taxes played a role in about 18 percent of the decisions to purchase a second home. Other factors



TOP 10 REASONS FOR CHOOSING THE LOCATION OF A SECOND HOME

	Percent
Vacation Home/Proximity to Attraction	44
Other Reason Not Stated	39
Climate	31
Lower Property Taxes	18
Proximity to Shopping	15
Proximity to Your Children	12
Proximity to Amenities	11
Proximity to Entertainment	10
Maintenance Costs Included in Fees	10
Proximity to Healthcare Services	8

Table 23

related to proximity to shopping, children, amenities, and entertainment.

Preferences and Profiles of Assisted Living Residents

To obtain a more complete picture of seniors' housing, NOAHS asked children with parents in assisted living facilities about their experiences with such housing. This approach was used because the physical and mental limitations that some assisted living occupants experience may lead to sample bias.

As might be expected, the survey results reveal that those who move to assisted living, on average, are among the oldest adults. Additionally, they have lived in the assisted living facility for a shorter period of time than older adults who live in other community types. Over 50 percent of older adults residing in assisted living facilities have lived there for fewer than three years, 32 percent have lived there for between four to 10 years, and 11 percent have lived there 11 years or more.

Why Older Adults Move to Assisted Living Facilities

The primary reasons for older adults to move to assisted living facilities are medical problems and/or the inability to perform activities of daily living. For a substantial share of older adults, however, the death of a spouse or a family's prompting are the precipitating factors for the move. Table 24 displays the most common reasons that most respondents identified for moving to an assisted living facility.

TOP 10 PRIMARY REASONS THAT OLDER ADULTS MOVE TO ASSISTED LIVING FACILITIES

	Percent
Medical Reasons	77
Difficulty Getting Around Home/Apartment	56
Difficulty with Cooking and Cleaning	52
Difficulty with Driving	39
Family Prompted	32
Death of Spouse	27
Lacked Transportation to Shopping	16
Children Live Far Away	14
Other	13
To be Closer to Family and Friends	12
Table 24	

Services That Attracted Adult Children Looking for Assisted Living for Their Parents

When asked what services most attracted them to the assisted living centers where their parents currently reside, and what factors entered into their decisions to relocate their parents to the specific center, respondents were most likely to point to services associated with activities of daily living. (See Table 25.)

It is notable that planned social activities, though ranking only fifth in importance, earned such ranking among 43 percent of respondents. The lower ranking indicates that although improving residents' social outlook is probably a secondary motivator in a relocation to an assisted living facility, it is still important in contributing to the overall well-being of the older adults residing there.

PRIMARY SERVICES ATTRACTING OCCUPANTS TO ASSISTED LIVING FACILITIES

	Percent
Daily Meal Preparation	76
Personal Assistance (Bathing, Dressing, Medication, Etc.)	65
Housekeeping	64
On-Site Health Services	50
Planned Activities (Social, Exercise, Trips, Etc.)	43
Laundry Service	42
Transportation Services	32
Maintenance (Leaf & Snow Removal, Landscaping, Etc.)	29

Table 25

Benefits and Availability of Features in Assisted Living Centers

The NOAHS questionnaire asked adult children with parents in assisted living facilities to select the features and services that are available in their parents' facilities, and to rate each feature's degree of benefit. The data reveal that some features were present in greater proportions than they are considered beneficial, and that some features considered beneficial were entirely lacking.



Those who move to assisted living are among the oldest of older adults. The primary reason for moving to an assisted living facility is the inability to perform activities of daily living.

Table 26 lists various features and services offered by assisted living facilities, the percentage of respondents who reported that the features were available in their parents' facilities, and the percentage of respondents who found the features beneficial for their parents. A positive difference indicates that the feature was beneficial to more people than had it available, perhaps presenting an opportunity for developers and owners of assisted living facilities to improve the value of their services to residents. A negative difference indicates where a feature or service's availability is greater than its need.

In general, many features that are considered beneficial were not available. Some relatively inexpensive improvements that may increase the value of assisted living facilities as a housing option for adult children and their parents (as prospective residents) are stairs with non-slip treads, grab

COMPARISONS OF DEGREE OF BENEFIT AND AVAILABILITY FOR ASSISTED LIVING FEATURES AND SERVICES

	Highly or Somewhat Beneficial (percent)	Available in Facility (percent)	Percentage Point Difference
Stairs with Non-Slip Treads	87	35	51
Elevator	97	56	51
Wide Stairways	80	42	38
Chair Rail	90	64	26
On-Site Health Services	95	73	22
Grab Bars	94	74	20
Conveniently Located Activities	93	75	18
Laundry Services	95	80	15
Transportation Services	90	80	10
Maintenance	85	77	8
Housekeeping	99	92	7
Daily Meal Preparation	98	91	7
Personal Assistance	89	84	5
Wide Doorways for Wheelchairs	90	89	1
Planned Activities	86	85	1
Wide Hallways for Wheelchairs	88	90	-2

Table 26

bars, and chair rails. Another feature, on-site health services, could not be added without a significant investment, although an income potential exists when such services are added. Assisted living centers seem to have addressed the needs of their residents for planned activities and wide doorways for wheelchairs.

Conclusions

Builders, developers, remodelers, and marketing professionals can use this report to better understand the housing wants and needs of older adults. In the United States, the older adult population continues to grow in proportion to the total U.S. population with the aging of the baby boomer generation. Moreover, this age group has diverse housing wants and needs. This section of the report provides recommendations for the building industry on how to best serve older adults.

For Builders and Developers:

- Build new homes with features that facilitate aging in place, such as minimal/low-step
 entrances, non-slip flooring, rocker light switches, levered door handles, crank-operated
 windows, non-slip treads on stairs, first floor bedrooms, wide doorways, and reinforcements
 for grab bars in bathroom walls.
- Offer single-story living or first floor bedrooms, which are in strong demand by older adults.
- Consider the following features that respondents in mixed-age and age-restricted communities reported were initially attractive to them when they purchased their current residence: central heating and air conditioning, low maintenance exteriors, and adequate storage space.
- Incorporate recreational and social amenities in age-restricted developments for older adults.
- Locate mixed-age housing developments in proximity to convenience factors, such as shopping, restaurants, economic centers, and elementary and high schools. Locate agerestricted housing developments close to shopping and health services. Locate vacation home developments for older adults near attractions.
- Offer features that promote energy efficiency and address reduced mobility for older adult homeowners. The following features were commonly added by homeowners to homes in age-restricted communities: ceiling fans, fluorescent bulbs, programmable thermostats, energy-efficient appliances and windows, low-maintenance exterior finishes, automatic garage door openers, grab bars in the shower, side-opening ovens, and seats in the shower.
- Emphasize community and home security features for older adults. Homeowners in mixedage and age-restricted communities ranked lower crime of primary importance for choosing their current home.
- Include maintenance and landscaping services in homeowner association fees. Older adults
 typically want to reduce the amount of maintenance on their homes, and may have a
 difficult time locating reliable services.
- Consider incorporating the most highly-beneficial amenities as ranked by homeowners in mixed-age and age-restricted communities. In mixed-age communities, these amenities include: access to public transportation and proximity to convenience factors, such as shopping and restaurants. Highly-ranked amenities in age-restricted communities are: agerestriction or retirement status, community center/clubhouse, and an outdoor pool.
- Ensure that all features that contribute to the accessibility of assisted living communities are present throughout the entire facility. This includes grab bars, wide doorways, non-slip treads and surfaces, and wide hallways and stairways.

For Remodelers:

- Expect the market for home improvements relating to aging in place to increase. These
 improvements accommodate reductions in mobility, aid the ease of upkeep, and increase
 occupant comfort. As homeowners in mixed-age and age-restricted communities continue to
 live in their homes throughout retirement, they will need to make these changes.
- Offer appropriate and low-cost additions for older adults, including non-slip flooring, rocker light switches, levered door handles, crank-operated windows, and non-slip treads on stairs.
- Offer conversions of first floor bedrooms to clients who want to age in place. Also
 recommend the addition of central heating and air conditioning, more storage areas, and
 other features that will increase safety and independence.
- Offer home improvements that promote energy efficiency and address reduced mobility in both community types. Homeowners in age-restricted communities commonly added features such as ceiling fans, programmable thermostats, energy-efficient appliances and windows, grab bars in the shower, side-opening ovens, and seats in the shower.
- Plan to add home upgrades that address reduced mobility in both community types, such as hand-held showerheads, grab bars in the shower, easy-to-reach shelving, audible or visual strobe light alarm systems, and more accessible storage, to your list of services.
- Research and offer the most cost-effective improvements that increase occupant comfort. The most popular health-related home modification in mixed-age communities is the installation of a new heating and air conditioning system.

For Marketing Professionals:

- Focus marketing efforts on shaping the opinions and preferences of older adults in mixedage communities. Over 40 percent of homeowners in this type of community currently have no preference for the type of community in which they live.
- Highlight the presence of single-story living or bedrooms on the first floor, central heating and air conditioning, low-maintenance exteriors, and adequate storage space.
- Emphasize the recreational and social amenities, lower maintenance, and age-restricted status of age-restricted communities in marketing materials.
- Publicize a development's location as it relates to shopping, restaurants, and medical facilities.
- Advertise both the community and home security features. These are the most important
 factors in choosing a community among homeowners in mixed-age and age-restricted
 community types.
- List popular amenities, when applicable, such as lower cost of living, and weather/climate.
 Other important amenities for homeowners in age-restricted communities are maintenance
 and landscaping costs included in homeowner association dues, community centers, and
 outdoor pools.
- Market the most attractive services of assisted living centers to prospective residents and to adult children of prospective residents. The data show that these are: daily meal preparation; personal assistance with bathing, dressing, and medications; housekeeping; and on-site health services.

S ources

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<u>Appendices</u>

Appendix 1: A Comparison of Other Surveys with NOAHS Findings

An analysis of the AHEAD (Assets and Health Dynamics Among the Oldest-Old) survey by the Joint Center for Housing Studies of Harvard University found that income plays much less of a role than might be expected in making housing choices. The analysis found that the most aged (those over age 85 years) favor assisted living, especially when no children live within ten miles of the elderly resident. The analysis also found that healthy households located in the South Atlantic, Mountain, and Pacific regions of the country, tend to choose age-restricted communities, while those who live with or near their children mostly choose mixed-age communities.

A report by the Seniors' Housing Commission found that in 1999, more than four-fifths of the 26 million households with a head age 65 years or older (82 percent) were living in conventional housing, often sharing the unit with cohabitants under age 65 years. Finally, the survey estimates that 2.7 million (10 percent) of elderly households are in what is defined as "supportive seniors' housing units," 6 percent in skilled nursing care, and only 2 percent in assisted living.

In a series of studies conducted since 1986, AARP found that the number of householders who wish to age in place is steadily growing. The 2000 survey, *Fixing to Stay*, found that among households with the head age 45 years and over, 72 percent "strongly agree" that they would like to stay in their current home for as long as possible, and 63 percent believe that they will always live in their current home. Respondents also indicated that they would be willing to make modifications to or receive assistance in their current home to stay there. These shares have been rising as AARP repeats its survey over time.

Appendix 2: Methodology

The study examines the choices that older adult households make with respect to community amenities, home features, and living arrangements. It is targeted to builders, remodelers, product manufacturers, marketing professionals, and members of the aging industry, so that they may better understand the housing wants and needs of this demographic.

NAHB Research Center staff led the development of the survey questionnaire, with important input from an external review committee. The study singled-out five populations that lived in one of four housing options:

- Assisted living facilities
- · Age-restricted or active adult communities
- Mixed-age residential communities
- Adult children with parents in assisted living facilities
- Parents who live in the homes of their adult children

One of the study's main goals was to compare the amenities and features in each of the four housing options. The mixed-age residential community is, by a large measure, the most common housing option for older adults. As a result, a single mailing would likely produce more than a sufficient number of responses for "mixed-age residential," but an inadequate number for the other options. Therefore, the Research Center decided to mail a prequalification survey to a large sample and a follow-up survey with the detailed survey to a smaller sample.

Given the depth of the information required of respondents, the Research Center determined a mail survey to be an appropriate vehicle for fielding the detailed questionnaire. It contracted the mailing and data entry services to a national market research firm that maintains a consumer panel that has agreed to participate regularly in its surveys. The use of a prescreened mail panel ensured a high response rate.

Using the market research firm's omnibus mailing, the prequalification card was sent to 50,000 U.S. householders to obtain information on their age, community type, and other vital information. The sample for the omnibus mailing was drawn from the market research firm's panel of survey participants, and is nationally representative based on U.S. Census population characteristics. The response rate for the prequalification mailing was 67 percent, with 33,578 returns.

The goal of the prequalification mailing was to identify about 1,600 households from the mixed-age communities and about 500 households from each of the other four housing options whose occupants were over 45 years of age. The sample was drawn randomly from the pool of respondents based on their meeting certain qualifying conditions. From these returns, a sample of approximately 3,500 was drawn for the detailed questionnaire. The response rate for the detailed survey was about 77 percent, with about 2,300 responses.

Appendix 3: Supplemental Data

FEATURES THAT HOMEOWNERS AGE 45 YEARS AND OVER SELECTED AS VERY OR EXTREMELY IMPORTANT IN CHOOSING THEIR CURRENT COMMUNITY

	Mixed-Age Community	Age-Restricted Community	Difference in Ranking
Lower Crime	1	1	0
Lower Cost of Living	2	4	2
Proximity to Work	3	21	18
Proximity to Shopping	4	13	9
Proximity to Hospitals/Health Services	5	10	5
Less Expensive than Previous Home	6	5	1
Reduced Home Maintenance	7	2	5
Need Larger Home	8	23	15
Weather/Climate	9	3	6
Home Safety Features	10	8	2
Proximity to Other Family Members	11	20	9
Natural Beauty	12	12	0
Proximity to Children	13	15	2
Community Safety Features	14	9	5
Proximity to Friends	15	16	1
Access to Public Transportation	16	14	2
Proximity to Grandchildren	17	17	0
Wanted to Start Over	18	18	0
Proximity to Entertainment	19	19	0
Community Amenities	20	6	14
Needed Smaller Home	21	11	10
Maintenance Costs Included in Fees	22	7	15
Proximity to College/Universities	23	22	1

Table 3A

FEATURES THAT HOMEOWNERS AGE 65 YEARS AND OVER SELECTED AS VERY OR EXTREMELY IMPORTANT IN CHOOSING THEIR CURRENT COMMUNITY

	Mixed-Age Community	Age-Restricted Community	Difference in Ranking
Lower Crime	1	1	0
Lower Cost of Living	2	4	2
Closer to Hospitals/Health Services	3	9	6
Weather/Climate	4	3	-1
Less Expensive than Previous Home	5	8	3
Closer to Shopping	6	13	7
Less Home Maintenance	7	2	-5
Closer to Children	8	16	8
Closer to Grandchildren	9	19	10
Home Safety Features	10	7	-3
Access to Public Transportation	11	14	3
Closer to Other Family	12	20	8
Community Safety Features	13	10	-3
Closer to Friends	14	15	1
Needed a Smaller Home	15	11	-4
Closer to Work	16	21	5
Natural Beauty	17	12	-5
Needed a Larger Home	18	23	5
Maintenance Costs Included in Fees	19	5	-14
Community Amenities	20	6	-14
Closer to Entertainment	21	17	-4
Wanted to Start Over	22	18	-4
Closer to College/University	23	22	-1

Table 3B

Appendix 3: Supplemental Data (continued)

CHANGES IN THE DEGREE OF PERCEIVED BENEFIT OF COMMUNITY AMENITIES AS HOMEOWNERS IN MIXED-AGE COMMUNITIES AGE

	45 to 54	55 to 64	65 to 74	Over 75	Difference ³
Closeness to Shopping	1	1	1	1	0
Access to Public Transportation	2	3	3	2	0
Closeness to Restaurants	3	4	4	3	0
Closeness to Off-Site Medical Services	4	2	2	4	0
Closeness to Family	5	5	5	6	-1
Closeness to Place of Worship	6	6	6	5	1
Walking Trails	7	8	9	16	-9
Landscaping Included in Fees	8	7	8	9	-1
Indoor/Outdoor Recreation Center	9	9	11	10	-1
Closeness to Fitness Center	10	11	12	14	-4
Closeness to Elementary or High School	11	15	17	20	-9
Bike Trails	12	13	20	25	-13
On-Site Emergency Medical Services	13	10	7	7	6
Community Center/Clubhouse	14	12	10	8	6
Closeness to University/College	15	20	18	19	-4
Outdoor Pool	16	14	13	17	-1
Indoor Pool	17	19	16	21	-4
Transportation to Elementary/High Schools	18	22	22	24	-6
Planned Social Activities	19	16	14	12	7
Transportation to University/College	20	25	25	28	-8
Arts and Crafts Activities	21	21	19	13	8
Planned Trips	22	17	15	15	7
Fishing	23	18	21	11	12
Golf Course	24	23	23	18	6
Tennis Courts	25	26	26	22	3
Age Restriction or Retirement Status	26	24	24	23	3
Shuffle Board	27	27	27	26	1
Bocce Courts	28	28	28	27	1

Table 3C

 $^{^3}$ Difference in ranking is: ranking at age 75 years and older minus ranking at age 45 to 54 years. Positive differences denote general increase in importance as occupants get older, while a negative differences denote decreasing importance with age.

	Home Testing Institute P.O. Box 9351							1
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AI.	Please indicate your age and gen	der. Age	-	(15-16)	Gende	r: Male 🗆 i(i)	7) Female	D 2
A2.	In what type of housing commun	ity would	you pref	er to live?	("X" ONE	ONLY)		
	Age-restricted 🗆 1(11) Mixe	ed-age		Assisted liv	ving facility	y 🗆 3 Nop	reference	
SEC	TIONB							
81.	Do you or your parent(s) live in	an assisted	d living fa	cility?		200000000000000000000000000000000000000		
	I do 🗆 1139 One or bo	th of my	parents do	D 2	No 🗆) → SKIP TO SE	ECTION C	
B2.	What year did you or your paren	(s) move	into the a	asisted livi	ng facility		2	(20-2
B3.	Before you or your parent(s) mor primary residence located? (PLE							
	State		County,					
84	How long did you or your parent	(s) live in	the previo	ous primar	v residence	, v	rears.	424-2
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Sliding "pocket" doors		2		31360		1		
Crank-operated (casement) windows		3		1117)	1	D 1		3
Easy to use levers on doors instead of knobs		4		3(18)	- 1	0 2		
Chair rail		3		31771	1	0 1		3
Easy to reach shelves			0	14204	1	0 1		
Easy to read temperature controls		1		1(21)	1	0 1		3
Easy to moneuver temperature controls			- 0	1(22)	1	1		3
Open shower/Shower without door				1(25)	- 1	0 2		
Easy to use plumbing fixtures, (i.e., hot and cold water levers, in bathrooms)			0	1(24)				
Raised/Higher toilet				1(25)	1	0 2		3
Night lighting for path from bedroom to bathroom	_		0	1(26)				
Emergency call button	1122	1(43)		9(27)	1	0 :		3
Seat in shower		2	0	1(28)	i			
Adequate storage	_	_		h(29)	i	0.2		3
Easy to access storage space	0		- 0	BCNOs.				3
Other (PLEASE SPECIFY)	1.57	2						
				100		3 1		
Sb. Which of the following are available in the public areas of your or your parents assisted living facility?			0144			200	100	
Elevator		1040		1(32)		3		
Grab bars		27.7		16330		2	-	3
Chair rail		3		10345	- 2	3	- 1	3
Wide stairways		4		1(35)		3 2		
Stairs with "non-slip" treads		8		10360		3 3	0.070	3
Hallways wide enough for use of wheelchairs		6		1(37)		3 3		
Doorways wide enough for use of wheelchairs		7		10360] 2		3
Housekeeping				10393		3 :		3
Laundry service		9		1640)		3 2		
Daily meal preparation		0		10110		3 :		3
Transportation services		×		1642)		3 3		
Conveniently located activities		,		16430		3 2		3
Planned activities (social, exercise, trips)		1089		10440		3 3		3
Maintenance (leaf & snow removal, landscaping, etc.)	0	,		Jesto.		J 2	0	3
Personal assistance (bathing, dressing,			72				200	
medication etc.)				1(45)		3		*
On-site health services Other (PLEASE SPECIFY)		*		1(47)		3		3
				1040)	i	3 2	0	
	46-78							
Would you say that compared to living in your o	79-80-	42	esiding	in on ass	isted li	ving	facility has:	
				Xes	control in	1 7	Not Appl	
Increased your independence						1 5		
Given you more control over your surrounding						1 2	0	
Made your daily living easier						j ;	ō	
WW4X37003-1	2							

							+
B10	If you have parents living in an assisted	living facility,	would you say that	compared t	to living in	their ow	n
	home that residing in an assisted living f	acility has:		'es	No N	ot Appli	cable
	Increased your parent(x) independence			Total Control of the	D :	- D 3	
	Given your parent(x) more control ove	r their surroun	dings		D 1	O 3	
	Made your parent(s) daily living easier				O 1		
	Made your parent(s) unhappy			1090	D 2		
SEC	THANK YOU, PLE	ASE RETUR	N YOUR QUESTI	ONNAIRE	C-		
CI.	Do you live in the home of your adult ch	ild/children?	Yes 🗆 1657)	No D 2	→ SKIP T	OSECT	ION
C2.	Do you or one of your adult children ow						
	My children own the home	tidkir 2			OUR QUE	STION?	NAIR
C3.	What year did you move into the home i	n which you co	mently live?				(59-62
C4.	Where is your previous primary residenc PREVIOUS HOME)			VEN IF YO	U DID NO	T OWN	YOUR
	State	County					
C5.	How long did you live there?	years					063-65
C6.	How old is your current primary residence		OU SPEND MOST (OF YOUR T	TIME)		
333							100.68
en la		years old					100-68
C7.	Approximately how many miles did you Less than 10 miles	THE PERSON NAMED IN COLUMN	50 to less than 10				
	10 to less than 25 miles 25 to less than 50 miles	O 2	100 to less than 50 500 miles or more Don't recall.	00 miles	- s		
C8.	Overall, how satisfied are you with your	current home?	("X" ONE BOX O	NLY)			
	Very satisfied						
C9.	For what purposes do you use the Interne	17 ("X" ALL	THAT APPLY)				
	I do not use the Internet	76 Investi	ng/Managing finan	DEN	🗆 107	ti-	
	Conducting business 2		hunting				
	E-mail		gaming				
	Taking online courses		ching products				
	Planning travel		esearch				
	Reading news		ing				
	Finding a contractor		PLEASE SPECIFY				
					п.		
		366800 15 M 31050	CATE OF PERSONS ASSESSED FOR THE PERSON OF T	C24 C (C20 - C)		73-76R 1	
C10.	Thinking about the places you visit most residence are the following: (PLEASE R						
C10.	Thinking about the places you visit most residence are the following: (PLEASE R Hospital		NUMBER OF MILL		SPACES P		
C10.	residence are the following: (PLEASE R Hospital		NUMBER OF MILL	es IN THE sity/College	SPACES P		
C10.	residence are the following: (PLEASE R Hospital Preferred place of worship	ECORD THE	NUMBER OF MILE Univer	es IN THE sity/College igh Schools	SPACES F		
C10.	residence are the following: (PLEASE R Hospital Preferred place of worship Restaurants		NUMBER OF MILE Univer	es IN THE sity/College igh School Parks	SPACES F		
C10.	Preferred place of worship Restaurants Friends (other than neighbors)	ECORD THE	NUMBER OF MILE Univer	sity/College igh School Parks Shopping	SPACES P		
C10.	residence are the following: (PLEASE R Hospital Preferred place of worship Restaurants	ECORD THE	NUMBER OF MILE Univer	es IN THE sity/College igh School Parks	SPACES P		iD)
2.650	Preferred place of worship Restaurants Friends (other than neighbors)	ECORD THE	NUMBER OF MILE Univer	sity/College igh School Parks Shopping	SPACES P		

+					
	Which of the following health o	onaditions do vo	e currently exp	serience? ("X" ALL THAT APPL	19
All	ergies	Diminished mo	sbility 🗆 4	Other (PLEASE SPECIFY)	
	ninished eyesight	Arthritis	ш.		D +
				None of the above	0 7
C13.	Which of the following activities performing without assistance?	es do you ar athe	er household m IT APPLY)	embers have problems	
	ing 🔲 1(47)	Laundry		Other (PLEASE SPECIFY)	
	hi housework 2	Bathing			0 •
	ng the telephone 🗆 4	Meal preparation		None of the above	D •
	What caused you to move into: ("X" ALL THAT APPLY)	your child's hon	ne instead of re	maining in your own home?	
	d more social interaction			ISONS	
	closer to friends and family			use string around home/apartment	
	family members live far away			SE SPECIFY)	
Unable	to cook and clean sufficiently	🗆 s	0.5000000000000000000000000000000000000		-
Paintly	prontpted	🖰 «	N	18 A. L.	- 8.
	al reasons			above	
C15.	Do you expect this move to be	permanent? Ye	CS 1(49)	No 🗆 2 Don't know	ο,
C16.	Were there or have there been a their home?	my modification	s done to your	children's home to accommodate	your move in
	Yes Duden No	D 2]	THANK YO	U. PLEASE RETURN STIONNAIRE.	
	Don't k	now. 🗆)	YOUR QUE	STIONNAIRE.	
	home? ("X" ALL THAT APPL	.Y)	Replaced sta	s home to accommodate your mandard windows with	
Built b	home? ("X" ALL THAT APPL edroom on first floor deasy to read temperature rols deasy to maneuver	O 101) O 2	Replaced sta crank-ope Built easy-to		D teste
Built b Installe cont Installe tem	home? ("X" ALL THAT APP! edroom on first floor deasy to read temperature rols deasy to maneuver perature controls	O 1011 O 2	Replaced sta crank-ope Built easy-to Installed on a alarm sys	ndard windows with rated (casement) windows -reach shelving	D teste
Built b Installe cont Installe temp	home? ("X" ALL THAT APPL edroom on first floor deasy to read temperature rols deasy to maneuver perature controls ed carpeting	0 1010 0 2 0 2	Replaced sta crank-ope Built easy-to Installed an alarm syst doorbell,	ndard windows with rated (casement) windows reach shelving	D lesse
Built b Installe cont Installe teny Remov Elimin	home? ("X" ALL THAT APP! edroom on first floor deasy to read temperature rols deasy to maneuver perature controls od carpeting ated throw rugs	0 1011 0 2 0 3	Replaced sta crank-ope Built easy-to Installed an a alarm syst doorbell, monoxide Made storag	ndard windows with rated (casement) windowsreach shelving audible or visual strobe light tem to indicate activation of telephone, smoke or carbon detectors e areas more accessible	D ic530
Built b Installe cont Installe temp Remov Elimin Remov Placed	home? ("X" ALL THAT APPL edroom on first floor d easy to read temperature rols d easy to maneuver perature controls od carpeting ated throw rugs ed/Replaced stairs non-slip tread on stairs	2 1010 	Replaced sta crank-ope Built casy-to Installed an a alarm syst doorbell, monoxide Made storng Installed ele-	ndard windows with rated (casement) windows reach shelving audible or visual strobe light tem to indicate activation of telephone, smoke or carbon detectors e areas more accessible	0 to 530
Built b installe cont installe temp Remov Elimin Remov Placed installe	home? ("X" ALL THAT APPL edroom on first floor d easy to read temperature rols d easy to maneuver perature controls ed carpeting sted throw rugs ed/Replaced stairs non-slip tread on stairs d non-glare, non-slip flooring.	27 	Replaced sta crank-ope Built casy-to Installed an alarm sya doorbell, monoxide Made storng Installed ele- Installed a ra	ndard windows with rated (casement) windowsreach shelving	0 ts3)
Built bi installe cont installe temp Remov Elimin Remov Placed installe Added	home? ("X" ALL THAT APPL edroom on first floor d easy to read temperature rols d casy to maneuver perature controls ed carpeting sted throw rugs ed/Replaced stairs non-slip tread on stairs chair rail.	0 1050 0 2 0 3 0 5 0 5	Replaced sta crank-ope Built easy-to Installed an alarm sya' doorbell, monoxide Made storng Installed ele Installed a ra Replaced do	ndard windows with rated (casement) windowsreach shelving audible or visual strobe light tem to indicate activation of telephone, smoke or carbon detectors e areas more accessible exter or lift device imp to front or back door or knobs with levers	
Built b installe cont installe Remov Elimin Remov Placed installe Added	home? ("X" ALL THAT APPL edroom on first floor d easy to read temperature rols d easy to maneuver perature controls ed carpeting suled throw rugs ed/Replaced stairs non-slip tread on stairs d non-glare, non-slip flooring chair rail grab bars in shower	2 1033	Replaced sta crank-ope Built easy-to Installed on alarm sys doorbeilt, monoxide Made storag Installed ele- Installed at Replaced do Widened hal	ndard windows with rated (casement) windowsreach shelving	16530
Built b Installe comi Installe Remov Placed Installe Added Added Added Built a	home? ("X" ALL THAT APPL edroom on first floor d easy to read temperature rols. d easy to maneuver perature controls ed carpeting med throw rugs ed/Replaced stairs non-slip tread on stairs d non-glare, non-slip flooring chair rail grab bars in shower grab bars near toilet seat in shower	27 0 1000 0 2 0 2 0 2 0 2 0 2 0 2 0 2 0 2	Replaced sta crank-ope Built casy-to Installed an a alarm syst doorbell, monoxide Made storng Installed de- Installed a ra Replaced do Widened hal Installed hig Lowered cab	ndard windows with rated (casement) windows reach shelving audible or visual strobe light tem to indicate activation of telephone, smoke or carbon detectors e areas more accessible extor or lift device ump to front or back door or knobs with levers. Ilways and doorways her electrical outlets	0 10530 0 2
Built b installe cont installe Remov Elimin Remov Placed installe Added Added Added Built a installe	home? ("X" ALL THAT APP! edroom on first floor d easy to read semperature rols d easy to maneuver perature controls ed carpeting sied throw rugs ed/Replaced stairs non-slip tread on stairs chair rail grab bars in shower grab bars near toilet seat in shower d a whirlpool tub	2 1051)	Replaced sta crank-ope Built easy-to Installed an alarm sya' doorbell, monoxide Made storng Installed ele Installed a ra Replaced do Widened hal Installed hig Lowered cal Installed side	ndard windows with rated (casement) windowsreach shelving audible or visual strobe light tem to indicate activation of telephone, smoke or carbon detectors e areas more accessible vator or lift device imp to front or back door or knobs with levers Iways and doorways her electrical outlets inietsopening oven	0 issue 0 s
Built b installe cont installe Remov Elimin Remov Placed installed Added Added Built a installe Built a	home? ("X" ALL THAT APPL edroom on first floor d easy to read semperature rols d easy to maneuver perature controls ed carpeting de dripting de dripti	2 1051)	Replaced sta crank-ope Built casy-to Installed on alarm sys doorbeilt, monoxide Made storag Installed ele- Installed and Widened hal Installed hig Lowered cal Installed sid Installed mul	ndard windows with rated (casement) windowsreach shelving audible or visual strobe light tem to indicate activation of telephone, smoke or carbon detectors e areas more accessible water or lift device imp to front or back door or knobs with levers lways and doorways her electrical outlets intess opening oven ti-level work areas in the kitchen	0 is30
Built b Installe coministalle tempov Elimini Remov Placed Installe Added Added Added Built a Installe Built a	home? ("X" ALL THAT APP! edroom on first floor d easy to read temperature rols d easy to maneuver perature controls ed carpeting sited throw rugs ed/Replaced stairs non-slip tread on stairs d non-glare, non-slip flooring chair rail grab bars in shower grab bars near toilet seat in shower d a whirlpool tub separate shower from bathtub ed adjustable, hand-beld	2 101)	Reptaced sta crank-ope Built casy-to Installed an a alarm syst doorbell, monoxide Made storag Installed are Replaced do Widened hal Installed hig Lowered cat Installed sid Installed mul Integrated p	ndard windows with rated (casement) windows reach shelving audible or visual strobe light tem to indicate activation of telephone, smoke or carbon detectors e areas more accessible extor or lift device imp to front or back door or knobs with levers lways and doorways her electrical outlets sinetsopening oven tti level work areas in the kitchen all down shelving in kitchen	16530 2 2 3 4 5 5 6 6 6 6 6 6 6 6
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Built b Installe comi Installe temp Elimin Remov Placed Added Added Built a Installe Built a Installe Built a Installe Reiseal Response Response Response Syste	home? ("X" ALL THAT APPL edroom on first floor d easy to read temperature rols d easy to maneuver perature controls od carpeting sited throw rugs ed/Replaced stairs mon-slip tread on stairs d non-glare, non-slip flooring chair rail grab bars in shower grab bars near toilet seat in shower d a whirlpool tub separate shower from bathrub ad adjustable, hand-beld werhead the height of toilet a curbless "walk-in" or open	27)	Replaced sta crank-ope Built casy-to Installed on a alarm sys- doorbeilt, monoxide Made storag Installed ele- Installed of Midened hal Installed sid Installed sid Installed mul Integrated pa Mounted adj Raised the h Built/Renovi Other (PLE/	ndard windows with rated (casement) windows	0 16530 0 2
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Built b notable continuation notable temporal Remov Placed Modeld Added Added Added Added Added Added Added Added Added Added Shoo Replace Systeman C18.	home? ("X" ALL THAT APPL edroom on first floor d easy to read semperature rols d easy to maneuver perature controls od darpeting sted throw rugs sed/Replaced stairs mon-slip tread on stairs d on-glare, non-slip flooring chair rail grab bars in shower grab bars near toilet seat in shower d a whirlpool tub separate shower from bathnab d adjustable, hand-beld werhead the height of toilet a curbless "walk-in" or open ser ed papliances suthroom/bedroom wheelchair euverable Are you paying for any of the n		Replaced sta crank-ope Built easy-to Installed an a alarm syst doorbeilt, monoxide Made storag Installed eigh Installed an a Replaced do Widened hal Installed hig Lowered cal Installed sid Installed mul Integrated py Moumed adj Raised the h Built/Renovi Other (PLE/	ndard windows with rated (casement) windows reach shelving audible or visual strobe light tem to indicate activation of telephone, smoke or carbon detectors e areas more accessible eater or lift device	0 16536 0 2 0 3 0 4 0 5 0 7 0 7 0 16540
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Busit b Installe comi Installe temp Remov Elimin Remov Placed Installe Added Rostalle Show Raised Added Added Added Added Installe Busit a Installe Raise Raised Added Comman Comman	home? ("X" ALL THAT APPL edroom on first floor d easy to read semperature rols d easy to maneuver perature controls od darpeting sted throw rugs sed/Replaced stairs mon-slip tread on stairs d on-glare, non-slip flooring chair rail grab bars in shower grab bars near toilet seat in shower d a whirlpool tub separate shower from bathnab d adjustable, hand-beld werhead the height of toilet a curbless "walk-in" or open ser ed papliances suthroom/bedroom wheelchair euverable Are you paying for any of the n		Replaced state crank-ope Built easy-to Installed an adarm syad doorbell, monoxide Made storag Installed electional and Installed high Lowered call Installed multinegrated go Mounted adj Raised the h Built/Renovi Other (PLE) None of the P TO QUESTI	ndard windows with rated (casement) windows reach shelving audible or visual strobe light tem to indicate activation of telephone, smoke or carbon detectors e areas more accessible eater or lift device map to front or back door or knobs with levers. Iways and doorways her electrical outlets iniets e-opening oven til level work areas in the kinchen attlidewn shelving in kitchen matable closet rods and shelves eight of clothes washen/dryer ated room for in-home caregiver ASE SPECIFY) above	

+						
C20.	Was a licensed contractor used to make	e the	modificat	ions?		
Yes	, for all of the work	No	0			RN
C21.	Where did you or your children find th	e co	ntractor? ("X" ALL THAT APPLY)		
	Yellow pages			Solicitation	O 7	
	Newspaper advertisement			Association or professional group	O +	
	Word of mouth	. 0		Don't know	O .	
	Referral from friend/neighbor			Other (PLEASE SPECIFY)		
	Internet	- 12			-	
	Direct mail					
C22.	On what criteria did you base your sel	lectio		ALL THAT APPLY)		
	Professional credentials			Timing/Availability		
	Resume	_		Personality		
	Price			Don't knew	U .	
	Word of mouth			Other (PLEASE SPECIFT)		
	Referrals					
	Presentation of work samples					
C23.	What was or is the estimated cost of th	hese	modificati	ons?		
	\$1-100			\$10.001-25.000	0 +	
	\$101-500			\$25,001-50,000		
	\$500-2,000			\$50,001-100,000		
	\$2,001-5,000			Over \$100,000		
	\$5,001-10,000		5	Don't know	- a	
	THANK YOU, PL	EAS	E RETU	RN YOUR QUESTIONNAIRE.		
SECT	TION D					
D1.	Do you currently live in an age-restrict	ed or	r age-targe	ted housing community?		
333				$\begin{bmatrix} 2 \\ 3 \end{bmatrix}$ \rightarrow SKIP TO SECTION E		
22						
02.	Why did you choose to live in an age-r ("X" ALL THAT APPLY)	estri	cted or ag	c-targeted housing community?		
No	("X" ALL THAT APPLY) children in the community		□ 16825	Nicely landscaped		
No Wa	("X" ALL THAT APPLY) children in the community nted increased interaction with peers		1482) 	Nicely landscaped		O .
No Wa Wa	("X" ALL THAT APPLY) children in the community mted increased interaction with peers mted to feel safer		1682> 2 3	Nicely landscaped	8	
No Wa Wa	("X" ALL THAT APPLY) children in the community nted increased interaction with peers need to feel safer ers arranged transportation		16825 2 3 4	Nicely landscaped Easier living Offers arranged social activities Maintenance included in fees	8	
No Wa Wa Off	("X" ALL THAT APPLY) children in the community nted increased interaction with peers nted to feel safer ers arranged transportation fers attractive community amenities		16825 2 0 3 0 5	Nicely landscaped	8	
No Wa Wa Off Off Qu	("X" ALL THAT APPLY) children in the community sted increased interaction with peers sted to feel safer fers arranged transportation fers attractive community amenities sieter neighborhoods		0 182) 0 2 0 3 0 5	Nicely landscaped	8	,
No Wa Wa Off Off Qu Co	("X" ALL THAT APPLY) children in the community nted increased interaction with peers nted to feel safer ers arranged transportation fers attractive community amenities		0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Nicely landscaped Easier living Offers arranged social activities Maintenance included in fees		o s y Iosto
No Wa Wa Off Off Qu Cos No	("X" ALL THAT APPLY) children in the community nted increased interaction with peers nted to feel safer lers arranged transportation fers attractive community amenities ieter neighborhoods aldn't afford to stay where I lived		0 1823 0 2 2 3 4 0 5 5 0 0 5 6 0 7 7 0 8	Nicely landscaped		o s y Iosto
No Wa Wa Off Off Qu Co No D3.	("X" ALL THAT APPLY) children in the community nted increased interaction with peers need to feel safer lers arranged transportation ers attractive community amenities ider neighborhoods sidn't afford to stay where I lived school-related noise and traffic How did you first become aware of the	hou	1852) 2 3 4 5 6 7 8 sing comm	Nicely landscaped		o r r lendo 2
No Wa Wa Off Off Qu Coo No D3.	("X" ALL THAT APPLY) children in the community nted increased interaction with peers nest arranged transportation for attractive community amenities ieter neighborhoods sldn't afford to stay where I lived school-related noise and traffic How did you first become aware of the ("X" ALL THAT APPLY) inion	hou	3 1832) 2 2 3 4 5 5 6 7 7 7 8 8 1839 Comm	Nicely landscaped		0 s s s s s s s s s s s s s s s s s s s
No Wa Wa Off Qu Cos No D3.	("X" ALL THAT APPLY) children in the community nted increased interaction with peers need to feel safer lers arranged transportation ers attractive community amenities ider neighborhoods sidn't afford to stay where I lived school-related noise and traffic How did you first become aware of the ("X" ALL THAT APPLY) ission	hou	1454	Nicely landscaped Easier living Offers arranged social activities Maintenance included in fees Other (PLEASE SPECIFY) None of the above munity in which you are living? Billboards Knew someone who lived there Word of mouth, general knowledge		0 toto 1 toto 1 1 toto 1 1 1 toto 1 1 1 toto 1 1 1 1
No Wa Off Off Qu Cos No D3.	("X" ALL THAT APPLY) children in the community nted increased interaction with peers met to feel safer ors arranged transportation ers attractive community amenities inter neighborhoods aldn't afford to stay where I lived school-related noise and traffic How did you first become aware of the ("X" ALL THAT APPLY) into et i mail. d there	hou C	1682)	Nicely landscaped Easier living Offers arranged social activities Maintenance included in fees Other (PLEASE SPECIFY) None of the above nunity in which you are living? Billboards Knew someone who lived there Word of mouth, general knowledge Priends		0 tosto 2 tosso 3 2 3 3 3 4
No Wa Wa Offi Qu Co No D3. Felev Intern Direct Visite Work	("X" ALL THAT APPLY) children in the community nted increased interaction with peers need to feel safer ors arranged transportation fers attractive community amenities inter neighborhoods aldn't afford to stay where I lived school-related neise and traffic How did you first become aware of the ("X" ALL THAT APPLY) ision et t mail d there . job, commission	hou C	1452) 2 3 5 6 6 7 6 6 7 6 6 7 6 7 6 7 7	Nicely landscaped Easter living Offers arranged social activities Maintenance included in fees Other (PLEASE SPECIFY) None of the above nunity in which you are living? Billboards Knew someone who lived there Word of mouth, general knowledge Priends. Children or other relatives		0 toss)
No Wa Wa Off Off Off Off Off Off Off Off Off Of	("X" ALL THAT APPLY) children in the community nted increased interaction with peers need to feel safer ors arranged transportation fers attractive community amenities inter neighborhoods aldn't afford to stay where I lived school-related neise and traffic How did you first become aware of the ("X" ALL THAT APPLY) ision. et i mail. d there job, commission in the area.		1452) 2 2 2 2 2 2 2 2 2	Nicely landscaped		0 toss)
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No Wa	children in the community nted increased interaction with peers nted to feel safer ors arranged transportation ers attractive community amenities icter neighborhoods aldn't afford to stay where I lived school-related noise and traffic How did you first become aware of the ("X" ALL THAT APPLY) ision et i mail d there job, commission in the area media (magazines, articles, radio) o by it paper PLEASE TION E Overall, how safe do you feel in your h	t hou	16421 15 15 15 15 15 15 15	Nicely landscaped Easier living Offers arranged social activities Maintenance included in fees Other (PLEASE SPECIFY) None of the above munity in which you are living? Billboards Knew someone who lived there Word of mouth, general knowledge Priends Children or other relatives Realtor Other (PLEASE SPECIFY) WITH SECTION E mitty? ("X" ONE ONLY) Unsafe		0 10000 2 10000 3 2 10000 3 2 3 3 3 4 3 5 3 6
Wa Wa Off Off Qu Co No D3. Telev Intern Direct Visite Work Lived Other Drove News	children in the community nted increased interaction with peers nted to feel safer ors arranged transportation for attractive community amenities inter neighborhoods aldn't afford to stay where I lived achool-related noise and traffic How did you first become aware of the ("X" ALL THAT APPLY) ision et it mail d therejob, commission in the area media (magazines, articles, radio) by it paper PLEASE TION E Overall, how safe do you feel in your h Very safe Safe	t hou	16421 15 15 15 15 15 15 15	Nicely landscaped Easier living Offers arranged social activities Maintenance included in fees Other (PLEASE SPECIFY) None of the above munity in which you are living? Billboards Knew someone who lived there Word of mouth, general knowledge Priends Children or other relatives Realtor Other (PLEASE SPECIFY) WITH SECTION E mitty? ("X" ONE ONLY) Unsafe		0 10000 2 10000 3 2 10000 3 2 3 3 3 3 4 3 5 3 6

	Which of the following safety and secu- ("X" ALL THAT APPLY)		,			acted you to			
	Automated gates E	1 .	W71	Sle	lowal	Des			
	Guarded gates						n systems		
	Security patrols	3)		On	e co	mounity entr	ance/exit		
	Neighborhood watches [On	-site	medical serv	ices		
	Street lights			Od	her (PLEASE SPE	(CIFY)		
				_				_ 🗆 0	48.7
E3.	Which of the following safety and secu			ures	does	your houstn	g community hav	e and which	29-50- ch features
	would you be willing to pay more to he		Do	NOT EYE		Currently Have	Would Pay More to Have		OT Pay
A	utomated gates			1 10	150	□ 2	D 1(26)		3 1
G	iuarded gates			3 111		O 2	1(27)		1 1
S	ecurity patrols			1 101		G 3	☐ 1(28)-		2 2
	leighborhood watches			1 10		O 2	1(29)		1 2
	idewalks			1 10		_ ±	D 1(30)		1 1
	lome security/Alarm systems			1 112		B:	D 1011		1 1
	treet lights			l na		- 1 - 1	D 1023		1 1
	ne community entrance/exit			1 112		8:	D 1000		11
V	h-site emergency medical services chicle permits/ldentification system ther (PLEASE SPECIFY)			10		5;	1000		1 1
	inter (PEENSE SPECIFI)			1 102	15)	0,	□ 1000		1 :
14.	Which of the following features attract	ed ;							
A	Access to public transportation	-		- 14	Tenn	is courts			☐ 3(39)
	Closeness to restaurants			- 1	Shuff	fle boards			D 2
	loseness to fitness center		3	- 0	Pishi	ng			
	loseness to elementary/high school			- 3	Land	scaping			
	loseness to university/college						creation center		
	loseness to off-site medical services						r/Clubhouse		
	In-site emergency medical services		7				ivities		
	loseness to family		8						
	loseness to work						ivities		
	loseness to place of worship						elementary/high s		
	Closeness to shopping						university/college.		
	Valking trails						retirement status		
	Golf course			- 3	mdoc	or pool			H ?
	Sike trails					r (PLEASE S	PECIFY)		ш.
		_		- 0.7	-		7.77.77.7.6		D 1
15.	Which of the following features would	yo	u like	to s	oc ac	ided or impr	oved? ("X" ALL		77 YY
A	Access to public transportation		10811						
	loseness to restaurants			- 1	Shuft	fic boards			O ±
	loseness to fitness center				Fishi	ng			
	Closeness to elementary/high school								
	loseness to university/college						creation center		
	Closeness to off-site medical services						/Clubhouse		
	Da-site emergency medical services		7				ivities		
	Closeness to family								
	loseness to work		*				ivities		
	loseness to place of worship		0				elementary/high se		
	loseness to shopping						university/college retirement status		
	Valking trails								
	lelf course								
	Sike trails					r (PLEASE S			
					_				п,
	WW4X37003-1			6					4

	(PLEASE RATE FROM "HIGHLY BENEFICIAL" TO "	1	Eighly	Somewhat	
		111 72	neficia		Heneficial
	Access to public transportation		1000	-	H 5
	Closeness to restaurants			arm.	<u> </u>
	Closeness to elementary/high school		40.40	1 Lane 1 Lane	
	Closeness to university/college			400	
	Closeness to shopping		J 11501		□ »
	Closeness to off-site medical services		169		□ 3
	On-site emergency medical services				B *
	Closeness to family			and a	日;
	Closeness to place of worship				H .
	Walking trails	č	_		·
	Golf course			4114	
	Tennis courts				
	Bocce courts		3 1,500	□ 2	D 3
	Shuffle boards			The second secon	- ·
	Pishing			1000	B *
	Landscaping				83
	Indoor/Outdoor recreation center				8.
	Community center/Clubhouse			400	- i
	Planned trips	-		(a) <u></u>	0 1
	Arts and crafts activities			The second secon	0 >
	Transportation to elementary/high school		10681		- ·
	Transportation to university/college			- Company	_ ·
	Age restriction or retirement status				B 3
	Indoor pool		_		日:
	Outdoor pool		1 1(72)	- 1	D 3
			1 1670	O 2	D >
,	Do you pay homeowners association dues or community fo	es for	ameni	ties and services?	
	Yes 1(74) No	es for	SKIP	ties and services?	E9
	Yes D 1/24) No	es for	SKIP	ties and services? TO QUESTION and which features	E9 70 cost extra? ("X"
	Yes 1/24) No	es for	SKIP foes, a OUR	ties and services? TO QUESTION and which features COMMUNITY.) Pay Extra	E9 you you you you you you you Applicable
	Yes 1(74) No	es for → nunity E IN 1	SKIP focs, a OUR uded	TO QUESTION and which features COMMUNITY.) Pay Extra 2	E9 rest extra? ("X" Not Applicable
	Yes 1/24) No	nunity E IN 1	SKIP foes, a rOUR of uded 1(15) 1(10)	ties and services? TO QUESTION and which features. COMMUNITY.) Pay Extra 2 2	E9 Cost extra? ("X" Not Applicable
	Yes 1.749 No	nunity E IN 1	skip foes, a four our uded	TO QUESTION and which features COMMUNITY.) Pay Extra 2	E9 rest extra? ("X" Not Applicable
	Yes 1/24) No	nunity E IN 1	foes, a four of ded	ties and services? TO QUESTION and which features COMMUNITY.) Pay Extra 2 2 2	E9 rest extra? ("X" Net Applicable 3 3
	Yes 1(74) No	nunity (E IN)	skip foes, a four our uded	ties and services? TO QUESTION and which features COMMUNITY.) Pay Extra 2 2 2 2	E9 776 796 cost extra? ("X" Not Applicable 3 3 3 3
	Yes 1.749 No	res for	ameni SKIP foes, a OUR (uded 1(15) 1(16) 1(17) 1(16) 1(19)	ties and services? TO QUESTION and which features. COMMUNITY.) Pay Extra 2 2 2 2 2 2	E9 77 79 cost extra? ("X" Not Applicable 3 3 3 3
	Yes 1/24) No	res for	ameni SKIP foes, a OUR (1015) 1016 1017) 1016 1019 1026	ties and services? TO QUESTION ond which features. COMMUNITY.) Pay Extra 2 2 2 2 2 2 2 2 2 2 3 3	E9 To a second extra? ("X" Next Applicable 3 3 3 3 3 3 3 3 3 3 3 3 3
	Yes 1(74) No	nenity 1	amenii SKIP foes, a rOUR (1015) 1016 1017) 1016 1019 1020 1020 1020 1020	rties and services? TO QUESTION and which features COMMUNITY.) Pay Extra 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	E9 Net Applicable 3 3 3 3 3
	Yes 1(74) No	venity 1	amenii SKIP foes, a **CUR (**15) 1:15) 1:15) 1:16) 1:17) 1:18) 1:29 1:21) 1:22) 1:23)	rto QUESTION TO QUESTION TO QUESTION TO QUESTION Pay Extra 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	E9 Net Applicable 3 3
	Yes 1/34) No	res for	amenii SKIP foes, a OUR (1015) 1016 1016 1019 1020 1020 1020 1020 1020 1020 1020	rties and services? TO QUESTION and which features COMMUNITY.) Pay Extra 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	E9 Net Applicable 3 3 3 3 3 3 3 3 3 3 3 3 3
	Yes 1(74) No	venity :	amenii SKIP foes, ar COUR (uded 1135) 1136) 1136) 1136) 1136) 1121) 1122) 1123) 1123) 1123) 1123) 1123) 1124)	rto QUESTION nd which features COMMUNITY.) Pay Extra 2 2 2 2 2 2 2 2 2 2 2 2 2	E9 77 79 20 cost extra? ("X" Not Applicable 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3
	Yes 1(74) No	res for	ameni SKIP foes, a OUR (000 1015) 1016) 1017) 1016) 1017) 1019 1020 1020 1020 1020 1020 1020 1020	rto QUESTION nd which features COMMUNITY.) Pay Extra 2 2 2 2 2 2 2 2 2 2 2 2 2	E9 Net Applicable 3 3 3 3 3 3 3 3 3 3 3 3 3
	Yes 1(74) No 2 Don't know 3 Which of the following features are included in your comm "Not Applicable" IF YOU DO NOT HAVE THIS FEATUR Bike trails Golf course Tennis courts Bocec courts Shuffle boards Pishing Landscaping/External maintenance Security Wellness/Health-related services Indoor/Outdoor recreation center Community center/Clubhouse Pinned social activities Planned trips	es for munity (EIN)	amenii SKIP foes, a 'OUR' i 1136 1136 1136 1139 1139 1129 1129 1129 1129 1129 1129	rto QUESTION nd which features COMMUNITY.) Pay Extra 2 2 2 2 2 2 2 2 2 2 2 2 2	E9 77 78 Cost extra? ("X" Not Applicable 3 3 3 3 3 3 3 3 3 3 3 3 3
	Yes 1(74) No	venity /	ameni SKIP foes, a OUR (000 1015) 1016) 1017) 1016) 1017) 1019 1020 1020 1020 1020 1020 1020 1020	rto QUESTION nd which features COMMUNITY.) Pay Extra 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	E9 Net Applicable 3 3
	Yes 1(74) No 2 Don't know 3 Which of the following features are included in your comm "Nor Applicable" IF YOU DO NOT HAVE THIS FEATUR Bike trails Golf course Tennis courts Bocee courts Shuffle boards Pishing Landscaping/External maintenance Security Wellness/Health-related services Indoor/Outdoor recreation center Community center/Clubhouse Pitness center Planned social activities Planned trips In-home repair and maintenance	venity /	amenii SKIP foes, a **COUR** **********************************	rties and services? TO QUESTION and which features COMMUNITY.) Pay Extra 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	E9 Net Applicable 3 3 3 3 3 3 3 3 3
r.	Yes	venity (EIN)	amenii SKIP foes, a **COUR** **********************************	rties and services? TO QUESTION and which features COMMUNITY.) Pay Extra 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	E9 Net Applicable 3 3 3 3 3 3 3 3 3 3 3 3 3

	FROM "EXTREMELY IMPORTANT" TO "NO				
		Extremely Important	Very Important	Somewhat Important	Not important
Clo	ser to children	□ 10325	O 2	D >	- ·
Clo	ser to grandchildren		E 3	83	8:
Cla	ser to other familyser to friends	1(34) 1(35)	8;	83	D 4
Clo	ser to mends	D 1000	0:	0 3	
	ser to shopping		O 2	O 3	
	ser to entertainment		O :	·	O 4
Clo	ser to hospitals/health services	□ 10%	□ 1	_ ,	D 4
	ser to a university/college		8:	83	8:
	sther/Climate		8;	G 5	o .
	v crime		0;	- 1	O 4
	s expensive than previous home				O 4
Nee	ded smaller home		O 2	O 3	- ·
	ded larger home	31460	- ·	<u> </u>	D +
Lex	s home maintenance		B 2	日?	8:
Hon	ne safety features	D 1(45)	83	83	8:
Con	ess to public transportation		8 2	H .	D:
Con	nmunity safety reasures.	D 1650	G;		- a
Mai	ntenance included in fees		□ 2	D 3	O 4
Nan	ural beauty (lakes, mountains, etc.)	1(53)	O 2	- ·	- ·
	er (PLEASE SPECIFY)	D 3(54)	G 2	- ·	0.
97		□ n(55)	0 1		п.
	How far in advance did you begin planning you	most recent m			
0 to	less than 3 months 10% 12 months to		cars 🗆 4	6 to less than 10 years	
0 to 3 to 6 to	less than 3 months	most recent m to less than 3 years	cars 4	6 to less than 10 yea 10 or more years	
0 to 3 to 6 to 3 to 3 to 3 to	less than 3 months	most recent m to less than 3 years	cars 4 ting? ("X" ONI	6 to less than 10 yea 10 or more years	0 7
0 to 3 to 6 to 3 to 3 to 3 to 6 to	less than 3 months	most recent in to less than 3 years	cars 4 5 sting? ("X" ONI cars 4 5	6 to less than 10 years 10 or more years CONLY) 6 to less than 10 years 10 or more years	0 7
0 to 3 to 6 to 111. 0 to 3 to 6 to	less than 3 months	most recent m to less than 3 ye to 6 years	cars 4 5 sting? ("X" ONI cars 4 5	6 to less than 10 years 10 or more years 6 to less than 10 years 10 or more years idence?	O 7
0 to 3 to 6 to 311. 0 to 3 to 6 to	less than 3 months	most recent in o less than 3 ye in 6 years	ting? ("X" ONI cars 4 5 tous primary res a than 100 miles ss than 500 mile s or more	6 to less than 10 years 10 or more years 6 to less than 10 years 10 or more years idence?	0 7 0 7
0 to 3 to 6 to 311. 0 to 3 to 6 to	less than 3 months 10% 12 months to less than 6 months 2 3 to less that 12 months 3 How far in advance did you begin looking at hor less than 3 months 1037 12 months to less than 6 months 2 3 to less that 12 months 3 Approximately how many miles did you move for ("X" ONE ONLY) Less than 10 miles 10 miles 10 to less than 25 miles 2 25 to less than 50 miles 3	most recent in o less than 3 ye in 6 years	ting? ("X" ONI cars 4 5 tous primary res a than 100 miles ss than 500 mile s or more	6 to less than 10 years 10 or more years 6 to less than 10 years 10 or more years idence?	0 7 0 7
0 to 3 to 6 to 3 to 6 to 6 to 6 to 6 to 6	less than 3 months 10% 12 months to less than 6 months 2 3 to less that 12 months 3 How far in advance did you begin looking at hor less than 3 months 1637 12 months to less than 6 months 2 3 to less that 12 months 3 Approximately how many miles did you move for ("X" ONE ONLY) Less than 10 miles 2 2 25 to less than 50 miles 3 What year did you move into your current prima	most recent in o less than 3 ye in 6 years	ting? ("X" ONI cars 4 5 tous primary res a than 100 miles ss than 500 mile s or more	6 to less than 10 years 10 or more years 6 to less than 10 years 10 or more years idence?	OUR TIME
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0 to 3 to 6 to 5111. 0 to 3 to 6 to 5112.	less than 3 months 10% 12 months to less than 6 months 2 3 to less that 12 months 3 How far in advance did you begin looking at hor less than 3 months 1671 12 months to less than 6 months 2 3 to less that less than 12 months 3 Approximately how many miles did you move for ("X" ONE ONLY) Less than 10 miles 2 25 to less than 50 miles 3 What year did you move into your current prima	most recent in to less than 3 ye in 6 years	ting? ("X" ONI cars 4 5 tous primary res a than 100 miles as than 500 mile s or more	6 to less than 10 years 10 or more years 11 or more years 12 or more years 13 or 14 or more years 15 or 15	OUR TIME
0 to 3 to 6 to 5111. 0 to 3 to 6 to 5112.	less than 3 months 1000 12 months to less than 6 months 2 3 to less than 12 months 3 How far in advance did you begin looking at how less than 3 months 1671 12 months to less than 6 months 2 3 to less than 10 less than 12 months 3 3 to less than 12 months 3 4 4 5 6 6 6 6 6 6 6 6 6	most recent in to less than 3 ye in 6 years	ting? ("X" ONI cars 4 5 tous primary res a than 100 miles as than 500 mile s or more	6 to less than 10 years 10 or more years 11 or more years 12 or more years 13 or 14 or more years 15 or 15	OUR TIME
0 to 3 to 6 to 3 to 6 to 3 to 6 to 6 to 6	less than 3 months 10% 12 months to less than 6 months 2 3 to less that less than 12 months 3 How far in advance did you begin looking at hor less than 3 months 1671 12 months to less than 6 months 2 3 to less that less than 12 months 3 Approximately how many miles did you move for ("X" ONE ONLY") Less than 10 miles 2 25 to less than 50 miles 3 What year did you move into your current primary when the primary residence your former set. Where is your previous primary residence locate PREVIOUS HOME)	most recent in to less than 3 ye in 6 years	ting? ("X" ONI cars 4 5 tous primary res a than 100 miles as than 500 mile s or more	6 to less than 10 years 10 or more years 6 to less than 10 years 10 or more years idence? 15	OUR TIME
0 to 3 to 6 to 3 to 6 to 212.	less than 3 months 1000 12 months to less than 6 months 2 3 to less that less than 12 months 3 12 months to less than 12 months 3 12 months to less than 3 months 1671 12 months to less than 6 months 2 3 to less that less than 12 months 3 3 to less that less than 12 months 3 3 to less that 12 months 3 4 4 5 5 5 6 6 6 6 6 6 6	most recent in to less than 3 ye in 6 years	ting? ("X" ONI cars	6 to less than 10 years	OUR TIME

19. Which of the following features initially One-story		racted	von to					
Bedroom on first floor			you so	your	curren	nt home? ("X	" ALL THAT	APPLY)
Bedroom on first floor		DOM:	Fron	t-loa	ding old	othes washer		🗆 м
Attached garage or garage connected			Mult	i-lev	el work	k areas in the l	kitchen	🖸 2
The state of the s			Adiu	stabl	le close	t rods and she	ilves	D >
by covered walkway						e exterior fini		
Automatic garage door opener			(16	ding	roofin	ıg. trim)		D 4
Elevator or lift device			Cran	k-op	ermed o	(casement) wi	indows	D s
lome office			Cent	ral h	cating t	system & nir o	conditioning.	- O +
Adequate storage space			Ence	gy-cl	Micient	heating syste	m & air	
Covered parch (_		co	nditi	oning			🖸 🤊
Minimal/Low step up to front door	_		Ceili	ne fi	Mrs.			D +
Vide hallways and doors			Eller	organical	ed ene	rgy-efficient l	rebt bulls	D +
Non-slip tread on stairs			Dena		noble d	hermostat	again course	Пе
Non-glare, non-slip flooring			Prog	10.00	mente u	mperature con	neede	D 101
			Incod	nand	carcin sec	y-officient wir	reference	D 1
ever handles on doors	-		Reser	SHAPPY.	(Cinical)	appliances		П.
locker type light switches (vs.	-	99	Ener	82-0	meien	appliances		T7 -
conventional switches)	Η.	*						
Grab bars in shower	Η.	8.				button		
Grab bars around toilet	=	0				curity system.		🗀 6
Wheelchair accessible shower	ш	7				g for home no		
lathroom with large turning area for	_		ho	ene a	utomat	tion, or whole	-house	-
wheelchair		8	CH	tertai	nmest	systems		
separate shower from buthtub		9				ne caregiver _		🔾 8
Whirlpool tub		0	Othe	r (PL	EASE	SPECIFY)		
eat in shower		1(17)						-
Raised toilet		2	_					□ 。
taised dishwasher		2.						
lide opening oven		4						
				7000	ved In	Added	Add	Add
Bedroom on first floor					1(20)	E 2	440	
Attached garage or garage connected by cover	mpe	walkw	ay	8	1(21)	P 2	B 3	B.
Automatic garage door opener			100000	ш.	1(22)	_ ·		
Elevator or lift device					1(28)	D 3	D 3	- ·
Home office					1(24)	□ 2	0,	O 4
Adequate storage space	_	-			1(25)			
Covered porch	-				1(26)			O 4
- BENEFOR SERVICE - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -					10,000		D 3	
Minimal/Low step up to front door				ö	1627)	8:		1 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7
							D 3	
Wide hallways and doors				000	1(27)	D 2	8;	8:
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Wide hallways and doors	aw)	itches)		0000000000000000000000	10,270 10,280 10,290 10,340 10,320 10,330 10,340 10,350 10,360 10,370 10,380 10,980 10,440 10,440 10,440 10,440 10,440 10,440 10,440 10,440 10,440	000000000000000000000000000000000000000	000000000000000000000000000000000000000	0000000000000000000
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Wide hallways and doors. Non-slip tread on stairs. Non-glare, non-slip flooring. Lever handles on doors. Rocker type light switches (vs. conventional): Grab bars in shower. Grab bars around toilet. Wheelchair accessible shower. Bathroom with large turning area for walker/ Separate shower from bathtub. Whirlpool tub. Seat in shower. Raised toilet. Raised dishwasher. Side opening oven. Prom-loading clothes washer. Multi-level work areas in the kitchen. Adjustable closet rods and shelves. Low maintenance exterior finishes (siding, roof Crank-operated (casement) windows.	wh	eelchair	SC)_	000000000000000000000000000000000000000	10,270 10,381 10,290 10,300 10,310 10,322 10,331 10,381 10,381 10,381 10,400 10,400 10,421 10	000000000000000000000000000000000000000	000000000000000000000000000000000000000	000000000000000000000000000000000000000
Wide hallways and doors Non-slip tread on stairs Non-slip tread on stairs Non-glare, non-slip flooring Lever handles on doors Rocker type light switches (vs. conventional): Grab bars in shower Grab bars around toilet Wheelchair accessible shower Bathroom with large turning area for walker// Separate shower from bathlub Whirlpool tub Scat in shower Raised toilet Raised dishwasher Side opening oven From-loading clothes washer Multi-level work areas in the kitchen Adjustable closet rods and shelves Low maintenance exterior finishes (siding, roof Crank-operated (casement) windows Central heating system & air conditioning	Sing	eelchair	sc.)	000000000000000000000000000000000000000	10,273 10,283 10,283 10,383 10,343 10,353 10,353 10,353 10,373 10,373 10,483 10,443 10,443 10,443 10,443 10,443 10,443 10,443 10,443 10,443 10,443 10,443	000000000000000000000000000000000000000	000000000000000000000000000000000000000	0000000000000000000000000
Wide hallways and doors	wh	eelchair	Sc.)	000000000000000000000000000000000000000	10,273 10,283 10,293 10,303 10,313 10,323 10,343 10,353 10,363 10,373 10,473 10,423 10			000000000000000000000000000000000000000
Wide hallways and doors Non-slip tread on stairs Non-slip tread on stairs Non-glare, non-slip flooring Lever handles on doors Rocker type light switches (vs. conventional): Grab bars in shower Grab bars around toilet Wheelchair accessible shower Bathroom with large turning area for walker// Separate shower from bathlub Whirlpool tub Scat in shower Raised toilet Raised dishwasher Side opening oven From-loading clothes washer Multi-level work areas in the kitchen Adjustable closet rods and shelves Low maintenance exterior finishes (siding, roof Crank-operated (casement) windows Central heating system & air conditioning	wh	eelchair	sc.)	000000000000000000000000000000000000000	10,273 10,283 10,283 10,383 10,343 10,353 10,353 10,353 10,373 10,373 10,483 10,443 10,443 10,443 10,443 10,443 10,443 10,443 10,443 10,443 10,443 10,443	000000000000000000000000000000000000000	000000000000000000000000000000000000000	0000000000000000000000000
Wide hallways and doors. Non-slip tread on stairs. Non-glare, non-slip flooring. Lever handles on doors. Rocker type light switches (vs. conventional): Grab bars in shower. Grab bars around toilet. Wheelchair accessible shower. Bathroom with large turning area for walker/ Separate shower from bathtub. Whirlpool tub. Seat in shower. Raised toilet. Raised dishwasher. Side opening oven. From-loading clothes washer. Multi-level work areas in the kitchen. Adjustable closet rods and shelves. Low maintenance exterior finishes (siding, roof. Crank-operated (casement) windows. Central heating system & air conditioning. Energy-efficient heating system & air conditioning.	wh	eelchair	sc.)	000000000000000000000000000000000000000	10,270 10,285 10,295 10,305 10,315 10,325 10,335 10,365 10,365 10,365 10,425 10			000000000000000000000000000

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	(20 CONTINUED X FOR EACH FEATURE)	Mo	hen wed.		Added		Add		Plan	
		and the second s	12220		D 2		0			7
Programmable	thermostat		1653		0 7		0		-	
Easy to reach t	emperature controlsgy-efficient windows		1054		G :		0		_	
Insulated, ener	nt appliances		1055		0 2		0			
Haergy-eriseses	f apparances				0 1			2	-	
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Whole house a	ocurity system		tria		D 2		0		_	
	ng for home networks, home aut		100		100					
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Room for in-hi	ome caregiver	0	1000	9	□ ±			k		+
Basement			1001	*			0 ;			
Other (PLEAS	E SPECIPY)									
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21. Do you fin	d that the following features in y atly? (PLEASE "X" ONE BOX	our home specifical	URI	etp ye	ou to live	pplic	dortal	Hy. s	afely, a	NOT
	S FEATURE IN YOUR HOME)		20	(es		eo.			pplicab	
One creek			o	H130	100	1 2	-		3 4	
	first floor		_	1(15)	- 6			Ē	1 5	
	age or garage connected by cover			3(17)	Ö	0.00		ř	5 %	
Automotic ar	age or garage connected by cover	eo wanted jumin	ö	1016	ä	-		ř	16	
Elleveter or 1	rage door opener		ŏ	1(19)				č		
Home office	H device		0	14204				Ē	2000	
Adequate sto	rage space		ö	1(20)				- E		
Covered non	h			1(22)		1.2		- C	3 3	
Minimal/Low	step up to front door			9(23)		1.2		- 0	3 >	
Wide hallway	s and doors			0(28)		2			3 3	
Non-slip trea	d on stairs			1:251		1			3 3	
Non-glare, no	n-slip flooring			R(26)		1			3 8	
	on doors			1(27)		2		C	3 3	
	ight switches vs. conventional sy			1(28)		2		C	1.3	
	hower			1(29)		2				
Grab bars are	und toilet			16301		2			2000	
	ccessible shower			630						
Bathroom wir	th large turning area for walker/v	sheelchair		8(32)					1	
	ver from tub			1(33)					3 3	
				1(34)		0.000		- 5		
Seat in shows	r			1(35)				5		
			8	1(36)				- 2		
Raised dishw	asher		8	1(37)				č		
	clothes washer			5(36)				č		
	ork areas in the kitchen			1(39)	- 6			F	1 .	
Adjustable el	oset rods and shelves	ofice tries	H	1(40)	- 6			F	11	
	ance exterior finishes (siding, ro			10411	- 6			č		
	ed (casement) windows			1(42)	- 5			Ē	i ;	
	ng system & air conditioning			11441	- 6			ď		
	ent heating system & air condition			1(45)	- 6			ř		
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COLUMN TO THE RESERVE OF THE PARTY OF THE PA	gy		D	1(50)		1.0		-	3.5	
	all button			1(51)		1.2			3 3	
	security system			1(52)					3 3	
Insegrated wi	ring for home networks, home a	utomation, or								
whole-hous	e entertainment systems		-	1(53)		2		_	3 2	
Room for in-	home caregiver			1(54)		10			3 ,	
Basement			0	1(55)		1.2		-	1)	
Other (PLEA	SE SPECIFY)				15.02	82.		3	200	
your san	eren			1(56)	-	1		- 5	,	100
WW4X37	003-I	10								+

+							
122.	Where is your bedroom located? ℓ^-X^+	ONE ONE	.17				
		Ploor		Seco	end or Third Plo	юг 🗆	3
23.	Do you need to use stairs to reach your	bedroom?	Ye	es 🗆 1690	No		
124.	How satisfied are you with the storage	space avail	lable in you	r home?			
	Very satisfied 🗆 1151	19-			issatisfied		
	Satisfied 2						
25.	What have you done when you determin	ed that you	r home had i	insufficient s	torage space? ("X" ALL TH	AT APPI
	Rented a storage space				0		1 ,
	Added a storage shed				g space to store related furnitur		1 4
	Stored at home of friend or relative				SPECIFY)		
	Moved	. 0 s				-	
	Built a garage		Did	not have the	is problem		1 *
		Les estates en					
	Which of the following do you use as s						п.
	tic Non-walk-it trage 2 Basement				ASE SPECIFY		
	arc room 3 Storage she						
W	alk-in closets 🗆 * Crawl space	t	O +				□ o
27	How many closets do you have? (WRII	E IN NUM	(BER)	1 33			162
	What type of electronic home security/al			oment neimae	ry residence? ("	X- ALL THA	
	system				nds alarm and		
	stem that sounds alarm only in				or protection se	rvice	🗆 +
17.5	your home	🖸 1			isual or audible		-
121	stem with a visual or audible alarm					in service	_ 🗆 >
	that sounds only in your home		Don	't know	ich do you desi	ire to have in	your
29. Hor	that sounds only in your home	e currently	Don y in your ho	ome, and wh	Currently Have	Desire	to Have
29. Hor Hig	that sounds only in your home	L, satellite	y in your ho Internet acce	o't know ome, and wh	Currently Have	Desire to have in	to Have
29. Hor Hig Inte	that sounds only in your home	c currentl L., saellise voice/audie	Don y in your ho Internet sece o and data o	o't know ome, and wh	Currently Have	Desire	1 your 10 Have 3 1666 3 2
29. Hor Hig Inte	that sounds only in your home	C., saellie voice/audi	Don y in your ho Internet acce o and data o	o't know ome, and wh	Currently Have	Desire	to Have
Hor Hig Into Cor Nor	that sounds only in your home	C., saellie voice/audi	Don y in your ho Internet acce o and data o	o't know ome, and wh	Currently Have	Desire	to Have
Hor Hig Into Cor Nor	that sounds only in your home	C., saellie voice/audi	Don y in your ho Internet acce o and data o	o't know ome, and wh	Currently Have	Desire	to Have
Hor Hig Inte Cor Nor Oth	that sounds only in your home Which of the following technologies ar home? ("X" ALL THAT APPLY) me computer	e currenti L., sziellite voice/mdi	y in your ho	one, and wh	Currently Have	Desire	to Have 3 1666 3 2 3 3 3 4 3 5
Hore High Interest Outs	that sounds only in your home	c currently L., satellite voice/audic	y in your ho	one, and wh	Currently Have	Desire	to Have 3 1660 3 2 3 3 4 3 5
Hore High Interest Outs Outs Outs Outs Outs Outs Outs Ou	that sounds only in your home	e currently L., satellite voice/wadie net? ("X" ing	Don y in your ho Internet acce o and data o ALL THAT	one, and whome, and whome, and whome, and whome, and whome, and whome, are also as a second control of the cont	ich do you desi Currently Have 1 tost 2 3 4 Other resear Music entert	Desire C	1 your 10 Have 13 10000 13 1000 13 1000 13 1000 13 1000 13 1000 13 1000 13 1000 13 100
29. Hor Hig Inte e Corn Nor Oth	that sounds only in your home Which of the following technologies ar home? ("X" ALL THAT APPLY) me computer In speed Internet access (cable modern, DS grated wiring system within house (has entral distribution panel) muenity Intranet me of the above re (PLEASE SPECIFY) For what purposes do you use the Internet use the Internet out use the Internet queting business 2 Finding 1 Investit	c currently L., satellite voice/audio net? ("X" ing. g a contract ng/Managi	Don y in your ho Internet acce o and data o ALL THAT tor	APPLY)	Currently Have 1 toss 2 3 4 Other resear Music enters	Desire C C C C C C C	1 your 1
Hor Hig Inte Cor Nos Oth 30. do no ondo	that sounds only in your home	net? ("X" ing g a contract ng/Managi huming	Don y in your ho Internet acco o and data o ALL THAT tor ng finances	APPLY)	ich do you desi Currently Have 1 tost 2 3 4 Other resear Music entert	Desire C C C C C C C	1 your 1
Hore Hig Inte e Corr Nor Oth 30. do no mai	that sounds only in your home	L., satellite voice/audio net? ("X" ing g a contract ng/Managi huming gaming	Don y in your ho Internet acce o and data o ALL THAT tor	APPLY)	Currently Have 1 toss 2 3 4 Other resear Music enters	Desire C	1 your 10 Have 1 10 10 10 10 10 10 10 10 10 10 10 10 1
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29. Hor Hig Into e Corr Nor Oth	which of the following technologies are home? ("X" ALL THAT APPLY) me computer	net? ("X" ing g a contract hunting gaming ching prod st often, ap RECORD	Don y in your ho Internet acce o and data o ALL THAT tor ng finances ucts peroximately THE NUMB	APPLY) APPLY) 3 4 5 5 5 6 6 7 6 7 7 8 9 9 9 9 9 9 9 9 9 9 9 9	Currently Have 1045 2 3 4 5 5 6 6 Other resear Music entent Gambling Other (PLE) miles from you LES IN THE SP raity/College High Schools	Desire C	to Have
29. Hor Hig Into e Corr Nor Oth 30. do nondo-mai akin lann cadi	that sounds only in your home	nes? ("X" ing. g a contract ny ching prod st often, ap RECORD	Don y in your ho Internet acce o and data o ALL THAT tor ng finances ucts peroximately THE NUMB	APPLY) APPLY) 3 4 5 5 5 6 6 7 6 7 7 8 9 9 9 9 9 9 9 9 9 9 9 9	Currently Have tost 1 tost 2 tost 2 tost 3 tost 4 tost 5 tost 6 tost 7 tost 7 tost 8 tost 9 tost 10	Desire C	to Have
29. Hor Hig Into e Corr Nor Oth	that sounds only in your home	net? ("X" ing g a contract ng/Manng paming ching prod st often, ap	Don y in your ho Internet acce o and data o ALL THAT tor ng finances ucts peroximately THE NUMB	APPLY) APPLY) 3 4 5 5 5 6 7 6 7 7 8 9 9 9 9 9 9 9 9 9 9 9 9	Currently Have 1045 1045 2 3 4 5 6 6 6 6 6 6 6 6 6	Desire C	to Have
29. Hor Hig Into e Corr Nor Oth	that sounds only in your home	t., satellite voice/audioner? ("X"ing	Don y in your ho Internet acce o and data o ALL THAT tor ng finances ucts peroximately THE NUMB	APPLY) APPLY) 3 4 4 4 4 5 5 6 7 8 9 9 9 9 9 9 9 9 9 9 9 9	Currently Have tost 1 tost 2 tost 2 tost 3 tost 4 tost 5 tost 6 tost 7 tost 7 tost 8 tost 9 tost 10	Desire Desire C C C C C C C C C C C C C	to Have

1132	Do you or a member of your household h	ive di	Micul	ty using stairs? Yes 🔲 1(45) No 🗇 2	
				or a member of your household currently experie	nce?
	Allergies	01451		Arthritis	
	Diminished eyesight	2		Other (PLEASE SPECIFY)	
	Diminished hearing	3		П.	
	Diminished mobility	*	7	None of the above	
10.04	With light of the Wallbooking to trivialists do you			household members have problems performing s	without
E34.	assistance? ("X" ALL THAT APPLY)	a or e	ether	nousenous members have proofered performing v	and the same
E		indry)
					-
				tion 1 None of the above	- 6:
	What health-related home modification	0.70	*000 C		
E35.	("X"ONLY THOSE MODIFICATION:	MA	DE T	O ACCOMMODATE A HEALTH CONDITION)	
Bur	li bedroom on first floor		1140)	Installed an audible or visual strobe light alarr	m
	talled easy to read temperature controls	0	2	system to indicate activation of doorbell,	_
	talled easy to maneuver temperature	-		telephone, smoke or carbon monoxide detector Built easy-to-reach shelving	MS 1000)
	noved carpeting			Made storage areas more accessible	- D :
Elig	minated throw rugs	0	5	Added non-glare, non-slip flooring	🖸 4
Ren	noved/Replaced stairs	0		Installed elevator or lift device	
	ced non-slip tread on stairs			Installed a ramp to front or back door	
	ded chair railded grab bars in shower			Replaced door knobs with levers	
	ded grab bars around toilet			Installed higher electrical outlets	
Bui	It a seat in shower	0		Lowered cabinets	🗆 о
Inst	alled a whirlpool tub	D ;	100	Installed side-opening oven	
	It a separate shower from bathtub			Installed multi-level work areas Integrated pull down shelving in kitchen	
	alled higher toilet			Mounted adjustable closet rods and shelves	
	ced slip-resistant flooring in bathrooms			Installed a front-loading clothes washer	🗆 з
	fed a curbless "walk-in" or open shower.			Raised the height of clothes washer/dryer	
	daced heating/air conditioning system			Raised the height of dishwasher	
	laced appliances			Other (PLEASE SPECIFY)	🗀 .
	naneuverable				
	faced standard windows with				
	rank-operated (casement) windows			None of the above	🗆 .
E36.	PROPERTIES)			INCLUDE INVESTMENT OR TIMESHARE	
				YOU. PLEASE RETURN YOUR QUESTION	
E37.	In what State and County is your second HOME," ANSWER FOR THE ONE Y	hom OU U	e loc	isted? (IF YOU OWN MORE THAN ONE "SE	COND
				County	
	What year did you purchase your secon				(33-54
E39.	How old is your second home?	-	yea	rs old.	(52-59
E40.	What caused you to choose this location				
	Vacation home/Close to attraction			Close to your children	
	Close to amenities			Close to your grandchildren	
	Close to entertainment			Maintenance included in fees	4
	Close to shopping			Lower cost of living	
				Other (PLEASE SPECIFY)	
	Close to healthcare services			D. D.	
					6
Eat	Close to healthcare services			W ONLY Yes Dan's No D + Den's	
E41.	Close to healthcare services	are)	c-o	WE (NWLY) Yes □ 10825 No □ 2 Den't	know 🗆 3
E41.	Close to healthcare services	are)	c-o	WE (NWLY) Yes □ 10825 No □ 2 Den't	

Notice

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NAHB Research Center 400 Prince George's Boulevard Upper Marlboro, MD 20774-8731 (800) 638-8556 www.nahbrc.org

Joint Center for Housing Studies of Harvard University 1033 Massachusetts Avenue, Fifth Floor Cambridge, MA 02143 (617) 495-7908 www.jchs.harvard.edu



400 Prince George's Boulevard Upper Marlboro, Maryland 20774 Telephone: (800) 638-8556 Fax: (301)430-6180 www.nahbrc.org