

<i>(actual 2003 data)</i>	2003	2004 <i>(forecast)</i>	2005 <i>(forecast)</i>	2006 <i>(forecast)</i>	2007 <i>(forecast)</i>	2008 <i>(forecast)</i>
MID-ATLANTIC						
All Data in Thousands						
HOUSING STARTS						
Single-Family	58.0	57.4	56.9	62.1	62.0	63.0
Multifamily (SFA & MF)	57.2	50.7	48.8	50.2	51.3	53.8
TOTAL	115.2	108.1	105.7	112.3	113.3	116.7
EXTERIOR DOORS						
FRONT DOOR MATERIAL						
Number of Doors						
Solid wood -- raised panel	3.4	3.3	3.2	3.5	3.5	3.6
Wood -- flush	0.3	0.3	0.3	0.4	0.4	0.4
Steel -- raised panel	58.6	55.4	54.2	57.8	58.2	59.9
Steel -- flush	3.4	3.2	3.1	3.4	3.4	3.5
Fiberglass	59.0	54.8	53.4	56.4	57.1	59.0
Other	0.3	0.3	0.2	0.3	0.3	0.3
TOTAL	125.0	117.3	114.6	121.7	122.8	126.7
OTHER EXTERIOR DOOR MATERIAL						
Number of Doors						
Solid wood -- raised panel	5.3	5.2	5.1	5.5	5.5	5.5
Wood -- flush	3.8	3.7	3.7	4.0	4.0	4.0
Steel -- raised panel	94.8	90.2	88.4	94.6	95.2	95.2
Steel -- flush	10.0	9.7	9.6	10.3	10.4	10.4
Fiberglass	33.4	31.3	30.6	32.5	32.8	32.8
Other	0.1	0.1	0.1	0.1	0.1	0.1
TOTAL	147.4	140.1	137.4	147.0	147.0	147.0
ALL EXTERIOR DOOR MATERIAL						
Number of Doors						
Solid wood -- raised panel	8.7	8.5	8.3	9.0	9.0	9.0
Wood -- flush	4.1	4.0	4.0	4.3	4.3	4.3
Steel -- raised panel	153.4	145.6	142.6	152.4	152.4	152.4
Steel -- flush	13.4	12.9	12.7	13.7	13.7	13.7
Fiberglass	92.4	86.1	84.0	88.9	88.9	88.9
Other	0.3	0.3	0.3	0.3	0.3	0.3
TOTAL	272.4	257.4	252.0	268.7	268.7	268.7
HOUSES WITH FRONT DOUBLE DOORS						
Dwellings						
	9.8	9.1	8.9			
FRONT DOOR SIDELIGHTS						
Number of Front Door Openings						
Sidelights on one side	22.3	21.0	20.6			
Sidelights on both sides	42.9	41.2	40.5			
No sidelights	50.1	45.9	44.6			
TOTAL	115.2	108.1	105.7			
MF COMMON ENTRY DOOR MATERIAL						
Number of Doors						
Solid wood -- raised panel	0.1	0.1				
Wood -- flush	0.0	0.0				
Steel -- raised panel	0.1	0.1				
Steel -- flush	0.0	0.0				
Fiberglass	0.0	0.0				
TOTAL	0.2	0.2				

PRODUCT USAGE is the total estimated volume or amount of material used for both single-family and multifamily dwellings tabulated by State, Census Division, and the U.S. as a whole. These data are estimated using the single-family and multifamily coefficients, along with the housing start data for each state. Product usage data are calculated for each individual state and summed to produce totals for each Census Division and the U.S. as a whole. In addition to product usage tabulations for the current year, a five-year market demand projection is made using current year coefficients and state-level housing start forecasts.

<i>(actual 2003 data)</i>	NJ	NY	PA	MID ATL
EXTERIOR DOORS				
FRONT DOOR MATERIAL				
Number of Doors				
Solid wood -- raised panel	0.055	0.051	0.030	0.043
Wood -- flush	0.008	0.003	0.006	0.006
Steel -- raised panel	0.154	0.730	0.689	0.571
Steel -- flush	0.008	0.005	0.067	0.034
Fiberglass	0.834	0.329	0.253	0.418
Other	0.011	0.000	0.004	0.004
TOTAL	1.070	1.118	1.049	1.075
OTHER EXTERIOR DOOR MATERIAL				
Number of Doors				
Solid wood -- raised panel	0.096	0.077	0.064	0.076
Wood -- flush	0.040	0.087	0.051	0.059
Steel -- raised panel	0.637	1.015	1.241	1.025
Steel -- flush	0.072	0.164	0.161	0.141
Fiberglass	0.465	0.241	0.206	0.280
Other	0.000	0.000	0.002	0.001
TOTAL	1.310	1.584	1.726	1.581
ALL EXTERIOR DOOR MATERIAL				
Number of Doors				
Solid wood -- raised panel	0.151	0.128	0.094	
Wood -- flush	0.048	0.090	0.057	
Steel -- raised panel	0.791	1.745	1.930	
Steel -- flush	0.081	0.169	0.228	
Fiberglass	1.299	0.570	0.459	
Other	0.011	0.000	0.006	
TOTAL	2.381	2.702	2.775	
HOUSES WITH FRONT DOUBLE DOORS				
Dwellings	0.070	0.118	0.049	
FRONT DOOR SIDELIGHTS				
Number of Front Door Openings				
Sidelights on one side	0.275	0.110		
Sidelights on both sides	0.505	0.535		
No sidelights	0.219	0.355		
TOTAL	1.000	1.000		

SINGLE-FAMILY DETACHED data are shown as “coefficients,” or per-house averages. Coefficients for single-family detached homes are calculated for 32 separate U.S. geographic areas, referred to as “State-Market-Areas,” which are states with similar topography. States with relatively low housing starts are grouped with another state(s) to create a single State-Market-Area, while states with a high level of new home construction activity are divided between two State-Market-Areas. When a state is split, the dividing line typically occurs along changes in climate or topography, and always along county lines.

<i>(actual 2003 data)</i>	NEW ENG	MID ATL	E N CEN	W N CEN	S ATL	E S CEN	W S CEN	MTN	PAC	US TOTAL
EXTERIOR DOORS										
FRONT DOOR MATERIAL										
Number of Doors										
Solid wood -- raised panel	X.XXX	0.017	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX
Wood -- flush	X.XXX	0.000	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX
Steel -- raised panel	X.XXX	0.445	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX
Steel -- flush	X.XXX	0.025	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX
Fiberglass	X.XXX	0.608	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX
Other	X.XXX	0.000	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX
TOTAL	X.XXX	1.095	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX
OTHER EXTERIOR DOOR MATERIAL										
Number of Doors										
Solid wood -- raised panel	X.XXX	0.016	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX
Wood -- flush	X.XXX	0.006	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX
Steel -- raised panel	X.XXX	0.618	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX
Steel -- flush	X.XXX	0.032	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX
Fiberglass	X.XXX	0.300	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX
Other	X.XXX	0.000	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX
TOTAL	X.XXX	0.972	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX
ALL EXTERIOR DOOR MATERIAL										
Number of Doors										
Solid wood -- raised panel	X.XXX	0.033	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX
Wood -- flush	X.XXX	0.006	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX
Steel -- raised panel	X.XXX	1.063	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX
Steel -- flush	X.XXX	0.057	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX
Fiberglass	X.XXX	0.908	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX
Other	X.XXX	0.000	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX
TOTAL	X.XXX	2.067	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX
HOUSES WITH FRONT DOUBLE DOORS										
Dwellings	X.XXX	0.095	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX
FRONT DOOR SIDELIGHTS										
Number of Front Door Openings										
Sidelights on one side	X.XXX	0.174	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX
Sidelights on both sides	X.XXX	0.204	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX
No sidelights	X.XXX	0.622	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX
TOTAL	X.XXX	1.000	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX
MF COMMON ENTRY DOOR MATERIAL										
Number of Doors										
Solid wood -- raised panel	X.XXX	0.002	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX
Wood -- flush	X.XXX	0.000	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX
Steel -- raised panel	X.XXX	0.001	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX
Steel -- flush	X.XXX	0.000	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX
Fiberglass	X.XXX	0.001	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX
TOTAL	X.XXX	0.004	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX	X.XXX

MULTIFAMILY
 data are shown as
 “coefficients,” or per-house
 averages. The multifamily
 data, which include Apartments,
 Duplexes, and Single-Family
 Attached dwellings, are tabulated by the
 nine U.S. Census Divisions. U.S. Totals
 are weighted by the proportion of housing
 starts within each Census Division.